# Bank of China Limited Phnom Penh Branch 

## Annual Report 2013



## Introduction

Bank of China was formally established in February 1912 following the approval of Dr. Sun Yat-sen. From 1912 to 1949, the Bank served consecutively as the country's central bank, international exchange bank and specialized international trade bank. Fulfilling its commitment to serving the public and developing China's financial services sector, the Bank rose to a leading position in the Chinese financial industry and developed a good standing in the international financial community, despite many hardships and setbacks. After the founding of People's Republic of China, with a long history as the state-designated specialized foreign exchange and trade bank, the Bank became responsible for managing China's foreign exchange operations and provided tremendous support to nation's foreign trade development and economic infrastructure through its offering of international trade settlement, overseas fund transfer and other non-trade foreign exchange services. During China's reform and opening up period, the Bank seized the historic opportunity presented by the government's strategy of capitalizing on foreign funds, advanced knowledge and equipment to boost economic development, and accomplished as the country's key foreign financing channel by building up its competitive advantages in foreign exchange business. In 1994, the Bank transformed from a specialized foreign exchange bank into a state-owned commercial bank, and then incorporated as Bank of China Limited in August 2004. The Bank was listed on the Hong Kong Stock Exchange and Shanghai Stock Exchange in June and July 2006 respectively, becoming the first Chinese commercial bank to launch an A-Share and H-Share initial public offering and achieve a dual listing in both markets. In 2011 and 2012, the Bank was enrolled as a Global Systemically Important Financial Institution for two consecutive years, the only financial institution from China or any emerging economy to be recognized as such.

As China's most international and diversified bank, Bank of China provides a comprehensive range of financial services to customers across the Chinese mainland, Hong Kong, Macau, Taiwan and 36 overseas countries. The Bank's core business is commercial banking, including corporate banking, personal banking and financial markets services. BOC International Holdings Limited, a wholly owned subsidiary, is the Bank's investment banking arm. Bank of China Group Insurance Company Limited and Bank of China Insurance Company Limited, wholly owned subsidiaries, run the Bank's insurance business. Bank of China Group Investment Limited, a wholly owned subsidiary, undertakes the Bank's directinvestment and investment management business. BOCIM, its controlling subsidiary, operates sthésank's fund

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## Development Strategy

## Core Values

Pursuing excellence
Integrity Performance Responsibility Innovation Harmony

## Strategic Goal

Serving Society, Delivering Excellence

## Overall Requirements of the Development Strategy

To build Bank of China into an excellent bank driven by the pursuit of noble values, a bank that shoulders significant responsibility for the nation's revival, a bank that possesses competitive edges in the globalization process, a bank that leads lifestyle changes in technological innovations, a bank that earns customer loyalty in market competition and a bank that meets the expectations of shareholders, employees and society in the course of its sustained development.

## Contents

Financial Highlights ..... 4
Notes ..... 4
Corporate information ..... 5
Message from Chief Executive Officer (Cambodia) .....  6
Corporation Governance ..... 9
Corporation Governance Framework ..... 9
The Strategic Development Committee ..... 9
The Risk Management and Internal Control Committee ..... 10
Credit Appraisal Committee ..... 10
Procurement Review Committee ..... 10
Internal Audit ..... 11
Report of the Executive Management ..... 12
REPORT OF THE INDEPENDENT AUDITORS ..... 15
Balance sheet ..... 17
Income statement ..... 19
Notes to the financial statements ..... 20

## Financial Highlights

| Operating income <br> USD thousand | Operating profit <br> USD thousand | Profit for the year <br> USD thousand |
| :---: | :---: | :---: |
| ROA <br> \% |  | Net interest margin |
| Cost to income | Non-interest income to operating income | Credit cost \% |

## Notes

1. Non-interest income $=$ net fee and commission income + net trading gains/(losses) + net gains/(losses) on investment securities + other operating income
2. Operating income $=$ net interest income + non-interest income
3. Return on average total assets $=$ profit for the year $\div$ average total assets. Average total assets $=($ total assets at the beginning of the year + total assets at the year-end) $\div 2$
4. Return on average equity $=$ profit attributable to equity holders of the Bank $\div$ weighted average capital and reserves attributable to equity holders of the Bank.
5. Net interest margin $=$ net interest income $\div$ average balance of interest-earning assets. Average balance is average daily balance derived from the Bank's management accounts (unaudited).
6. Non-interest income to operating income $=$ non-interest income $\div$ operating income
7. Credit cost $=$ impairment losses on loans $\div$ average balance of loans. Average balance of loans $=$ (balance of loans at the beginning of the year + balance of loans at the year-end) $\div 2$

## Corporate information

Bank

| Registration | No Co. 0034Br/2010 |
| :--- | :--- |
| Registered office | Canadia Tower, 1st \& 2nd Floor, |
|  | 315 Ang Doung St. (Corner of Monivong Blvd.) |
| Kingdom of Cambodia |  |
| Head office |  |
| Management team in Cambodia | Mr. Chen Changjiang Chief Executive Officer (CEO) |
|  | Mr. Liu Daozhi Assistant CEO |
|  | Mr. Huang Wei General Manager of General |
|  | Management Department |
|  | Ms. Yang Yun Xia General Manager of Business |
| Developing Department |  |



## 行长致辞

Message from the CEO
2013 年是中国银行在柬埔寨经营的第三个年头。在此，我非常荣幸地向广大顾客和各界朋友报告中国银行过去一年的经营业绩：

It is a great honor to present our annual performance in 2013，the third year as the Bank of China operated in Cambodia，to the customers of the Bank and the public．
2013 年，全球经济缓慢曲折复苏，全球经济增长率同比下降 $0.1 \%$ ，以美国为首的成熟经济体再次成为全球经济增长的主要驱动力，而新兴经济体则由于外部需求放缓而承受较大压力，与此同时，柬埔寨经济仍保持 $7 \%$ 的增长率，在此形势下，中国银行金边分行认真执行柬埔寨的国家宏观经济政策和监管要求，努力担当社会责任，加快建设最好的银行，创造了良好的经营业绩。 In 2013，the global economy shambled towards recovery．The annual global growth rate decelerated by
$0.1 \%$ compared to prior year．Mature economies again became the main driving force of global economic growth with stronger momentum on the US economy，while some emerging economies came under particular pressures by weak external demands，but the Cambodia economy still keep its pace with growth of $7 \%$ ．The Bank has been conscientiously implementing the state＇s macroeconomic policies and regulatory requirements， working hard to honor its social responsibilities and reinforced its efforts to deliver excellence in order to achieve remarkable results．
根据柬埔寨会计准则，2013 年末本行资产总额4．26亿美元，负债总额3．81亿美元，所有者权益合计 0.44 亿美元。全年实现净利润 432.9 万元，比上年增长 $225.98 \%$ 。平均总资产回报率（ROA） $0.97 \%$ ，比上年提高 0.64 个百分点，净资产收益率（ROE） $10.28 \%$ ，比上年提高 6.9 个百分点。贷款质量优异，无不良发生。风险资产偿付比率 $21.88 \%$ ，符合监管要求。
At the end of 2013，according to Cambodia Accounting Standards，the Bank＇s total assets stood at USD426 million，total liabilities amounted to USD381 million，and equity attributable to shareholders of the Bank was USD44 million．During the year，the Bank achieved a profit for the year of USD4．33 million，a year－ on－year increase of $225.98 \%$ ．The return on average total assets stood at $0.97 \%$ ，a year－on－year increase of $0.64 \%$ ，and the return on average equity was $10.28 \%$ ，a year－on－year increase of $6.9 \%$ ．The non－performing loan ratio was 0 ．The solvency ratio was $21.88 \%$ which was in line with regulatory requirements．
2013 年本行经营效益良好，净利润增速比上年提高 225.98 个百分点。主要驱动因素是：
During 2013，the Bank＇s operating efficiency was favorable；the net profit for the year increased by $225.98 \%$ compared to prior year．The main driving factors are：
第一，净息差水平比上年提升 0.97 个基点至 $1.96 \%$ ，全年实现利息净收入 764.76 万美元，比上年增长142．33\％。
First，net interest margin increased by 97 basis points year－on－year to $1.96 \%$ ，and the Bank realized on net interest income of USD7．65 million，a year－on－year increase of 142．33\％．
第二，非利息收入增幅达到 $36.07 \%$ 。
Second，non－interest income soared by $36.07 \%$ ．
第三，风险成本得到有效控制，无不良资产。
Third，risk was effectively controlled and no non－performing loan for the year ended．
第四，投入产出效率进一步提升，成本收入比为 $41.46 \%$ ，比上年下降 15.13 个百分点。
Fourth，operating efficiency further improved．The Bank＇s cost to income ratio was $41.46 \%$ ，a year－on－year decrease of $15.13 \%$ ．
过去一年，本行加快资产结构优化。年末客户贷款余额 2.33 亿美元，占总资产的比重为 $54.46 \%$ ，比上年上升 33.76 个百分点。

In 2013，the Bank stepped up its efforts to improve its assets structure．The customer loans balance as at year ended reached USD233 million accounting for $54.46 \%$ of the Bank＇s total asset and increased by $33.76 \%$ compared to prior year．
过去一年，本行大力巩固特色优势。人民币业务继续领先市场，完成跨境人民币结算量 33 亿元，增长 $57 \%$ ，成为柬埔寨首家人民币清算指定银行。
The Bank worked steadfastly to sharpen and reinforce its traditional competitive advantages．The Bank
continued to lead the RMB businesses，completed cross－border RMB settlement volumes of RMB3．3 billion，an increase of 57\％compared to the prior year，and became the first RMB clearing bank in Cambodia．过去一年，本行切实加强风险管理。坚持安全性，流动性，效益性综合平衡，改进流动性管理机制和方法，提高突发事件应变能力，确保流动性安全。抓住重点全面强化风险管控，完善风险管理制度和流程，提高风险管理效率。强化内部控制，严密防范各类案件发生。
The Bank earnestly strengthened its risk management during the reporting period．It maintained an appropriate balance between security，liquidity and profitability，enhanced liquidity management mechanisms and methods，improved emergency response abilities and ensured liquidity security．The Bank set clear priorities in a bid to comprehensively tighten risk control，improved risk management policies and procedures， and enhanced risk management efficiency．In addition，the Bank tightened internal controls and kept an eye on potential fraud cases．
过去一年，本行扎实推进基础建设。进一步加快渠道建设，加强信息科技建设，成功实现海外信息系统整合转型项目，运营服务能力得到实质性提升。
The Bank steadily developed its infrastructure in 2013，stepping up channels building and enhancing information technology development．The new IT system was successfully put into operation．The Bank＇s operational and service capabilities were improved effectively．
展望2014 年，世界经济有望迎来全面复苏的曙光，我行将紧紧围绕＂担当社会责任，做最好的银行＂的战略目标，牢牢抓住业务发展这个核心，持续夯实风险管理这个保障，充分激发改革创新这个动力，推动各项事业持续健康发展，续写中国银行金边分行新篇章。

The year of 2014 is expected to bring greater hope for the full recovery of the world economy．Thus，we must continue to strive and adhere to the strategic goal of＂Serving Society，Delivering Excellence＂，the Bank will focus on business expanding，constantly tighten risk management as the foundation，fully unleash the driving force from reform and innovation，thereby bringing about the healthy development of all its businesses and ushering in a new era of glory and splendor for the Bank of China Phnom Penh branch．

## Chen Chang Jiang



Chief Executive Officer
Bank of China Limited Phnom Penh Branch

## Corporation Governance

During 2013, the Bank strictly complied with the state laws and regulations in Cambodia, continuously improved its bank governance.

## Corporation Governance Framework

The Bank's governance framework is shown below:


## The Strategic Development Committee

The Strategic Development Committee comprises twelve members, including CEO Mr. Chen Changjiang, other Directors Mr. Liu Daozhi, Mr. Huang Wei, Ms. Yang Yunxia, Mr. Ouyang Chang, Mr. Xing Limin, Mr. Huang Limao , Ms. Kong Bopha, Ms. Yu Lei, Mr. Wang Rui, Mr. Yang Hua and Mr. Liu Xiaofeng.

The committee is mainly responsible for reviewing the strategic development plans presented by the senior management and advising the Board accordingly; reviewing the annual budget of the Bank in accordance with the strategic development plan.

The Strategic Development Committee held on the every month in 2013. At these meetings, it mainly approved and adjusted the business plan.

## The Risk Management and Internal Control Committee

The Risk Management and Internal Control Committee comprises of twelve members as the following:

|  | Name | Role in the committee | Currently Position |
| :---: | :--- | :--- | :--- |
| 1 | Mr. Chen Changjiang | Chairman | CEO |
| 2 | Mr. Liu Daozhi | Member | Assistant to CEO |
| 3 | Mr. Huang Wei | Member | Head of Finance |
| 4 | Ms. Yang Yunxia | Member | Head of Credit |
| 5 | Mr. Ouyang Chang | Member | Head of IT/Risk |
| 6 | Mr. Xing Limin | Member |  |
| 7 | Mr. Huang Limao | Member |  |
| 8 | Ms. Kong Bopha | Member |  |
| 9 | Ms. Yu Lei | Member |  |
| 10 | Mr. Wang Rui | Member |  |
| 11 | Mr. Liu Xiaofeng | Member |  |
| 12 | ....... | Secretary |  |

The Risk Management and Internal Control Committee is established to assist [the Board] in its role and responsibilities over risk management and compliance of the Bank relating to credit risk, country risk, market risk, operational risk and reputational risk; defining overall risk management framework, coordinating and monitoring the implementation of risk control strategy relating to business strategy; monitoring the growth of risk concentration and evaluating every risk dimension in Branch's portfolio composition; studying new product proposal and valuing the bank competence to do activity of the new product; monitoring capital adequacy in order to cove risk exposure as stated on the regulation of NBC; evaluating the effectiveness of existing risk control system.

The Risk Management and Internal Control Committee held quarterly in 2013, discussing and approving above issues at every meeting. [Optional]: Internal purpose only.

## Credit Appraisal Committee

The Committee has the function of managing the individual loans within the portfolio. In particular, the Committee has the job of recommending and monitoring individual credits, recommending reserves and collection strategies.

## Procurement Review Committee

Responsible for monitoring and verifying executing Branch's procurement and ensuring that Branch's procurement procedures have been applied. Ensure consistent and correct application of procurement practices.

Making decision to prequalify applicants for contracts estimated at $\$ 10,000$ or more; approval on an evaluation report on technical proposals in case of two-stage or two envelope bidding procedures,
if the estimated contract value is $\$ 10,000$ or more; making a decision to award or rebid a contract valued at $\$ 10,000$ or more; making decision to cancel bidding for a contract valued at $\$ 10,000$ or more.

## Internal Audit

Internal Audit: In charge of audits of general and special project concern required by the competent authority and random business examination required by the Branch's regulations, and inspecting the improvements required by internal and external auditing opinions, examining the write off from non-performing debts to bad debts, investigating material incidence and complaint processing, and other required examination pursuant to the regulation; and evaluating and improving the Branch's risk management and control and the efficiency of corporate governance for fulfilling the goals set by the Branch.

## Report of the Executive Management

The Executive Management ("the Management") have pleasure in submitting their report together with the audited financial statements of Bank of China Limited - Phnom Penh Branch ("the Branch") for the year ended 31 December 2013.

## Principal activity

The principal activities of the Branch are the provision of commercial banking and related financial services in the Kingdom of Cambodia.

There were no changes in nature of the principal activities during the year.

## Financial results

The financial results of the Branch for the year ended 31 December 2013 were as follows:


## Head Office account

There were no changes in the registered and issued share capital of the Branch during the year.

## Reserves and provisions

There were no material movements to or from reserves and provisions during the financial year other than disclosed in the financial statements.

## Bad and doubtful loans and advances

Before the financial statements of the Branch were prepared, the Management took reasonable steps to ascertain that actions had been taken in relation to the writing off of bad loans and advances and the making of allowances for doubtful loans and advances, and satisfied themselves that all known bad loans and advances had been written off and adequate allowance had been made for bad and doubtful loans and advances.

At the date of this report, the Management are not aware of any circumstances, which would render the amount written off for bad loans and advances, or the amount of allowance for doubtful loans and advances in the financial statements of the Branch, inadequate to any substantial extent.

## Current assets

Before the financial statements of the Branch were prepared, the Management took reasonable steps to ensure that any current assets, other than debts, which were unlikely to be realised in the ordinary
course of business at their value as shown in the accounting records of the Branch have been written down to an amount which they might be expected to realise.

At the date of this report, the Management are not aware of any circumstances, which would render the values attributed to the current assets in the financial statements of the Branch misleading.

## Valuation methods

At the date of this report, the Management are not aware of any circumstances which have arisen which render adherence to the existing method of valuation of assets and liabilities in the financial statements of the Branch misleading or inappropriate.

## Contingent and other liabilities

At the date of this report, there does not exist:
(a) any charge on the assets of the Branch which has arisen since the end of the financial year which secures the liabilities of any other person, or
(b) any contingent liability in respect of the Branch that has arisen since the end of the financial year other than in the ordinary courses of banking business.

No contingent or other liability of the Branch has become enforceable, or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Management, will or may substantially affect the ability of the Branch to meet its obligations as and when they fall due.

## Change of circumstances

At the date of this report, the Management are not aware of any circumstances, not otherwise dealt with in this report or the financial statements of the Branch, which would render any amount stated in the financial statements misleading.

## Items of unusual nature

The results of the operations of the Branch for the financial year were not, in the opinion of the Management, substantially affected by any item, transaction or event of a material and unusual nature.

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Management, to affect substantially the results of the operations of the Branch for the current financial year in which this report is made.

## The Executive Management

The members of the Executive Management holding office during the year and as at the date of this report are:

Mr. Chen Changjiang
Mr. Liu Daozhi
Mr. Huang Wei
Ms. Yang Yun Xia
Mr. Ouyang Chang
Ms. Kong Bopha
Ms. Yu Lei

## Chief Executive Officer (CEO)

Assistant CEO
General Manager of General Management Department
General Manager of Business Developing Department
General Manager of Internal Risk Control Management Department
General Manager of Intercon Sub-Branch
Manager - Baking Department

## Managements' responsibility in respect of the financial statements

The Management is responsible for ascertaining that the financial statements present fairly, in all material respects, the financial position of the Branch as at 31 December 2013, and its financial performance and its cash flows for the year then ended. In preparing these financial statements, the Management is required to:
(i) adopt appropriate accounting policies which are supported by reasonable and prudent judgments and estimates and then apply them consistently;
(ii) comply with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements or, if there have been any departures in the interest of true and fair presentation, ensure that these have been appropriately disclosed, explained and quantified in the financial statements;
(iii) maintain adequate accounting records and an effective system of internal controls;

## Managements' responsibility in respect of the financial statements (continued)

(iv) prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Branch will continue operations in the foreseeable future; and
(v) control and direct effectively the Branch in all material decisions affecting the operations and performance and ascertain that such have been properly reflected in the financial statements.

The Management confirms that they have complied with the above requirements in preparing the financial statements.

Signed on behalf of the Branch,


Mr. Chen Chanjiang
Chief Executive Officer
Phnom Penh, Kingdom of Cambodia
26 March 2014

## REPORT OF THE INDEPENDENT AUDITORS

## To the Head Office Bank of China Limited

We have audited the accompanying financial statements of Bank of China Limited - Phnom Penh Branch ("the Branch"), which comprise the balance sheet as at 31 December 2013, and the income statement, statements of changes in Head Office account and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information as set out on pages 7 to 49 .

## Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Cambodian International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Bank of China Limited - Phnom Penh Branch as at 31 December 2013, and its financial performance and its cash flows for the year then ended, in accordance with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements.

## Other matter

The financial statements of the Branch as at and for the year ended 31 December 2012 were audited by another auditor who expressed an unmodified opinion on those statements on 29 March 2013.

For KPMG Cambodia Ltd


## Nge Huy <br> Audit Partner

Phnom Penh, Kingdom of Cambodia
26 March 2014

## Our Management Team



## Balance sheet

Note US\$ 2013 \begin{tabular}{ccc}

\& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

Assets

| Cash on hand | 5 | $14,887,055$ | $59,473,785$ | $5,247,624$ |
| :--- | :---: | ---: | ---: | ---: |
| Balances with the National Bank |  |  |  |  |
| $\quad$ of Cambodia | 6 | $107,837,724$ | $430,811,707$ | $176,351,103$ |
| Balances with banks | 7 | $66,835,421$ | $267,007,507$ | $182,196,502$ |
| Loans and advances - net | 8 | $232,116,060$ | $927,303,660$ | $95,839,112$ |
| Other assets | 9 | $1,961,071$ | $7,834,479$ | $1,167,325$ |
| Property and equipment | 10 | $1,890,553$ | $7,552,759$ | $2,073,843$ |
| Deferred tax | 21 | 139,483 | 557,234 | 41,386 |
| Total assets |  | $\boxed{425,667,367}$ |  | $1,700,541,131$ |
|  |  |  |  |  |
|  |  |  |  |  |

Liabilities and Head Office account

| Deposits from banks | 11 | $19,931,446$ | $79,626,127$ | $35,130,722$ |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Deposits from customers | 12 | $326,858,004$ | $1,305,797,726$ | $296,867,512$ |  |
| Subordinated debt | 13 | $10,000,000$ | $39,950,000$ | $10,000,000$ |  |
| Interbank borrowings | 14 | $18,239,268$ | $72,865,756$ | $79,900,520$ |  |
| Current income tax liability | 21 | $1,101,176$ |  | $4,399,198$ | 72,943 |
| Other liabilities | 15 | $5,257,942$ |  | $21,005,478$ | 994,667 |
|  |  |  |  |  |  |
| Total liabilities |  | $381,387,836$ | $1,523,644,405$ | $422,966,364$ |  |
|  |  |  |  |  |  |

## Head Office account

| Branch capital | 40,000,000 | 159,800,000 | 40,000,000 |
| :---: | :---: | :---: | :---: |
| Retained earnings/(Accumulated losses) | 4,279,531 | 17,096,726 | $(49,469)$ |
| Total Head Office account | 44,279,531 | 176,896,726 | 39,950,531 |
| Total liabilities and Head Office account | 425,667,367 | 1,700,541,131 | 462,916,895 |

The accompanying notes form an integral part of these financial statements.

## Income statement

|  | 2013 |  |  | 2012 |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Interest income | 16 | 10,721,648 | 42,832,984 | 4,940,095 |
| Interest expense | 17 | (3,074,002) | (12,280,638) | $(1,784,194)$ |
| Net interest income |  | 7,647,646 | 30,552,346 | 3,155,901 |
| Fee and commission income | 18 | 4,096,050 | 16,363,720 | 3,010,311 |
| Personnel expenses | 19 | $(2,675,879)$ | $(10,690,137)$ | $(1,836,975)$ |
| Depreciation expenses |  | $(448,540)$ | $(1,791,917)$ | $(288,988)$ |
| General and administrative expenses | 20 | (1,744,340) | $(6,968,639)$ | $(1,363,355)$ |
| Operating income |  | 6,874,937 | 27,465,373 | 2,676,894 |
| Allowance for bad and doubtful loans and advances | 8 | (1,409,761) | $(5,631,995)$ | $(910,458)$ |
| Profit before income tax |  | 5,465,176 | 21,833,378 | 1,766,436 |
| Income tax expense | 21 | $(1,136,176)$ | $(4,539,023)$ | $(438,478)$ |
| Net profit for the year |  | 4,329,000 | 17,294,355 | 1,327,958 |

The accompanying notes form an integral part of these financial statements.

## Notes to the financial statements

|  | Branch Capital US\$ | Accumulated losses/ <br> Retained earnings US\$ | Total US\$ |
| :---: | :---: | :---: | :---: |
| Balance as at 1 January 2012 | 40,000,000 | $(1,377,427)$ | 38,622,573 |
| Net profit for the year | - | 1,327,958 | 1,327,958 |
| Balance as at 31 December 2012 | 40,000,000 | $(49,469)$ | 39,950,531 |
| Balance as at 1 January 2013 | 40,000,000 | $(49,469)$ | 39,950,531 |
| Net profit for the year | - | 4,329,000 | 4,329,000 |
| Balance as at 31 December 2013 | 40,000,000 | 4,279,531 | 44,279,531 |
| Balance as at 31 December 2013 <br> (KHR'000 equivalents - Note 4) | 159,800,000 | 17,096,726 | 176,896,726 |

The accompanying notes form an integral part of these financial statements.

## Notes to the financial statements

Note US\$ 2013 \begin{tabular}{ccc}
\& \& 2012 <br>

\& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

Cash flows from operating activities

| Net cash generated from/ (used in) operating activities | 23 | 10,947,514 | 43,735,319 | $(38,889,012)$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from investing activities |  |  |  |  |
| Purchase of property and equipment |  | $(265,250)$ | (1,059,674) | $(1,424,394)$ |
| Net cash used in investing activities |  | $(265,250)$ | $(1,059,674)$ | $(1,424,394)$ |
| Cash flows from financing activities |  |  |  |  |
| Repayments of borrowings |  | $(61,661,252)$ | $(246,336,702)$ | - |
| Proceeds from borrowings |  | - | - | 79,900,520 |
| Net cash (used in)/generated from financing activities |  | $(61,661,252)$ | $(246,336,702)$ | 79,900,520 |
| Net (decrease)/increase in cash and cash equivalents |  | $(50,978,988)$ | $(203,661,057)$ | 39,587,114 |
| Cash and cash equivalents at beginning of year |  | 199,989,731 | 798,958,975 | 160,402,617 |
| Cash and cash equivalents at end of year | 22 | 149,010,743 | 595,297,918 | 199,989,731 |

The accompanying notes form an integral part of these financial statements.

These notes form an integral part and should be read in conjunction with the accompanying financial statements.

## 1. Background and principal activities

Bank of China Limited - Phnom Penh Branch ("the Branch") was incorporated in Cambodia on 12 July 2010 under the registration number Co. $0034 \mathrm{Br} / 2010$ and was granted a permanent banking licence from the National Bank of Cambodia on 11 November 2010. The Branch commenced its operations on 8 December 2011.

The Head Office of the Branch is Bank of China Limited, a bank incorporated and registered in Beijing, China.

The principal activity of the Branch is the operation of core banking business and the provision of related financial services in Cambodia.
The Branch had 77 employees as at 31 December 2013 (31 December 2012: 66).

## 2. Basis of preparation

(a) Statement of compliance

The financial statements have been prepared in accordance with Cambodian Accounting Standards ("CAS") and the guidelines of the National Bank of Cambodia ("NBC") relating to the preparation and presentation of financial statements.
The financial statements of the Branch were authorised for issue by the Management on 26 March 2014.
(b) Basis of measurement

The financial statements of the Branch have been prepared on the historical cost basis.
(c) Functional and presentation currency

The national currency of Cambodia is the Khmer Riel ("KHR"). However as the Branch transacts its business and maintains its accounting records primarily in United States Dollars ("US\$") management have determined the US\$ to be the Branch's functional and presentation currency as it reflects the economic substance of the underlying events and circumstances of the Branch.

## 2. Basis of preparation (continued)

(c) Functional and presentation currency (continued)

Transactions in foreign currencies are translated into US\$ at the exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in currencies other than US\$ at the reporting date are translated into US\$ at the rates of exchange ruling at that date. Exchange differences arising on translation are recognised in the income statement.

The financial statements are presented in US\$, which is the Branch's functional currency.

## (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, and income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimates are revised and in any future periods affected.

## 3. Significant accounting policies

The following significant accounting policies have been adopted by the Branch in the preparation of these financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.
(a) Financial instruments

The Branch's financial assets and liabilities include cash and cash equivalents, originated loans and receivables, other receivables, customers' deposits and payables. The accounting policies for the recognition and measurement of these items are disclosed in the respective accounting policies.

## (b) Cash and cash equivalents

Cash and cash equivalents consist of cash and bank balances, demand deposits and short-term highly liquid investments with maturities of three months or less when purchased, and that are readily convertible to known amounts of cash and subject to an insignificant risk of changes in value.
(c) Deposit and placements with banks

Deposits and placements with banks are carried at cost.
(d) Loans and advances

All loans and advances to customers are stated in the balance sheet at the amount of principal, less any amounts written off, and allowance for bad and doubtful loans and advances.

The adequacy of the allowance for bad and doubtful loans is evaluated monthly by management. Factors considered in evaluating the adequacy of the provision include the size of the portfolio, previous loss experience, current economic conditions and their effect on clients, the financial situation of clients and the performance of loans in relation to contract terms.
(e) Allowance for bad and doubtful loans and advances

In compliance with NBC Guidelines, all loans and advances are classified according to the repayment capacity of the counterparty. This repayment capacity is assessed through past payment experience, financial condition of the borrower, business prospective and cash flow projections, borrowers' ability and willingness to repay, financial environment, and quality of documentation.

In addition to the above qualitative information, number of days past due is taken into account as follows:

## Classification

Normal/standard
Special mention
Substandard
Doubtful
Loss

## Number of days past due

<30 days $1 \%$
$\geq 30$ days -89 days $3 \%$
$\geq 90$ days -179 days $20 \%$
$\geq 180$ days -359 days $50 \%$
$\geq 360$ days $\quad 100 \%$

The minimum percentage of allowance for doubtful loans and advances are to be maintained according to the assigned classifications. Where reliable information suggests that losses are likely to be more than these minimum requirements, larger allowance is made.

## (e) Allowance for bad and doubtful loans and advances (continued)

In determining the above allowance, any collateral value other than cash deposits which has been pledged is disregarded except that, in the case of a loan classified as "loss", all collateral may be utilised, at market values approved by the NBC.
Reversals of previous allowances are disclosed separately together with the net movement in the allowance for bad and doubtful loans and advances in the income statement.

Recoveries on loans previously written off are disclosed as other income in the income statement.
An uncollectible loan or portion of a loan classified as bad is written off after taking into consideration the realisable value of the collateral, if any, when in the judgement of the management there is no prospect of recovery.

## (f) Statutory deposits

Statutory deposits are maintained with the NBC in compliance with the Cambodian Law on Banking and Financial Institutions and are determined by defined percentages of minimum share capital and customers' deposits as required by the NBC.

## (g) Other assets

Other assets are carried at estimated realisable value.

## (h) Intangible assets

Computer software license is stated at cost less accumulated amortisation and impairment losses, if any.

Amortisation is recognised in the income statement on a straight-line basis over the estimated useful lives of three years.

## (i) Property and equipment

(i) Items of property and equipment are stated at cost less accumulated depreciation and
accumulated impairment losses, if any. Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.
(ii) Depreciation of property and equipment is charged to the income statement on a straight-line basis over the useful lives of the individual assets.

Effective from 1 January 2013, the Company changed the depreciation rate of property and equipment items. The change in the depreciation rate used was applied prospectively and the effect of these changes resulted in decrease in depreciation expenses, included in general and administrative expenses for the year ended 31 December 2013 of US $\$ 15,399$.

|  | 2013 | 2012 |
| :--- | :---: | :---: |
| Leasehold improvements | $20 \%$ | $20 \%$ |
| Furniture and equipment | $20 \%$ | $25 \%$ |
| Computer equipment | $33 \%$ | $25 \%$ |
| Motor vehicles | $\underline{17 \%}$ | $\underline{ }$ |

Work-in-progress is not depreciated.
Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.
(iii) Subsequent expenditure relating to an item of property and equipment that has already been recognised is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Branch. All other subsequent expenditure is recognised as an expense in the year in which it is incurred.
(iv) Gains or losses arising from the retirement or disposal of an item of property and equipment are determined as the difference between the estimated net disposal proceeds and the carrying amount of the assets and are recognised in the income statement on the date of retirement or disposal.
(v) Fully depreciated property and equipment are retained in the financial statements until disposed of or written off.

## (j) Impairment of assets

## (i) Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimate future cash flows of that asset.

An impairment loss in respect of a financial asset is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.
Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in the income statement.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised.

## (ii) Non-financial assets

The carrying amounts of the non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less cost to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").
An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in the income statement.

## (k)Deposits from customers and banks

Deposits from customers and banks are stated at cost.

## (l) Provisions

A provision is recognised in the balance sheet when the Branch has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.
(m) Income recognition

Interest income is recognised on an accruals basis. Interest income on deposits and placements with banks, overdrafts, term loans and other loans is recognised by reference to rest periods, which are either monthly or daily. Where an account becomes non-performing, the recording of interest is suspended until it is realised on a cash basis.

Income from the various activities of the Branch is accrued using the following basis:
(i) Loan arrangement fees and commissions on services and facilities extended to customers are recognised as income over the period in which the services and facilities are extended. Unamortised loan fees are presented as a reduction to loans and advances to customers;
(ii) Commitment fees and guarantee fees on services and facilities extended to customers are recognised as income over the period in which the services and facilities are extended. Unamortised fees are presented as a reduction to commitment and guarantee fees to customers; and
(iii) Service charges and processing fees are recognised when the service is provided.

## (n) Interest expense

Interest expense on deposits from customers and borrowings is recognised on an accruals basis.

## (o) Operating leases

Payments made under operating leases are recognised in the income statement on a straight-line basis over the period of the lease.

## (p) Income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantially enacted at the balance sheet date, and any adjustments to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## (q) Related parties

Parties are considered to be related if the Branch has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions or vice-versa, or where the Bank and the party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.
Under the Cambodia Law on Banking and Financial Institutions, related parties include individuals who hold, directly or indirectly a minimum of $10 \%$ of the capital of the Branch or voting rights therefore, or who participates in the administration, direction, management, or the design and implementation of the internal controls of the Branch.

## 4. Translation of United States Dollars into Khmer Riel

The financial statements are stated in United States Dollars. The translations of United States Dollars amounts into Khmer Riel are included solely for compliance with the guidelines issued by the NBC regarding the preparation and presentation of financial statements and have been made using the prescribed official exchange rate of US\$1 to KHR3,995 published by the NBC on 31 December 2013. These convenience translations should not be construed as representations that the United States Dollars amounts have been, could have been, or could in the future be, converted into Khmer Riel at this or any other rate of exchange.

## 5. Cash on hand

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| US Dollars | 13,293,911 | 53,109,175 | 4,921,413 |
| Chinese Yuan | 1,539,596 | 6,150,686 | 279,006 |
| Khmer Riel | 53,548 | 213,924 | 47,205 |
|  | 14,887,055 | 59,473,785 | 5,247,624 |

6. Balances with the National Bank of Cambodia

US\$ \begin{tabular}{ccc}

2013 \& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

| Current accounts | $67,288,267$ | $268,816,626$ | $13,242,122$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Reserve deposits (a) | $36,549,457$ | $146,015,081$ | $44,108,981$ |  |
| Statutory capital deposit (b) | $4,000,000$ | $15,980,000$ | $4,000,000$ |  |
| Term deposits | - | - | $115,000,000$ |  |
|  |  |  |  |  |
|  | $107,837,724$ |  | $430,811,707$ | $176,351,103$ |
|  |  |  |  |  |

(a) Reserve deposits

The reserve requirement represents the minimum reserve which is calculated at $8 \%$ and $12.5 \%$ of customer's deposits in KHR and other currencies, respectively. $4.5 \%$ of the $12.5 \%$ reserve requirement on customers' deposits in currencies other than KHR earns interest at three-quarters of one-month SIBOR while the remaining $8 \%$ and the reserve requirement on customers 'deposits in KHR bear no interest.
(b) Statutory capital deposit

Pursuant to parkas No. B7-01-136 on bank's Capital Guarantee dated 15 October 2001 issued by the National Bank of Cambodia, banks are required to maintain $10 \%$ of their paid up capital as a statutory deposit with the National Bank of Cambodia. The deposit, which is not available for use in the Branch's day-to-day operations, is refundable should the Branch voluntarily cease its operations in Cambodia.

## 6. Balances with the National Bank of Cambodia (continued)

## Interest rates

The current account is non-interest bearing. Annual interest rates on other balances with the National Bank of Cambodia are summarised as follows:

|  | 2013 | 2012 |
| :--- | ---: | ---: |
| Term deposits | $0.1 \%-0.26 \%$ | $0.1 \%-0.26 \%$ |
| Reserve requirement | $0.10 \%-0.12 \%$ | $0.10 \%-0.12 \%$ |
| Statutory deposit | $0.18 \%-0.20 \%$ | $0.18 \%-0.20 \%$ |

7. Balances with banks

|  | US\$ | 2013 <br> KHR'000 <br> (Note 4) | US\$ |
| :--- | ---: | ---: | ---: | ---: |

The balances with banks are analysed as follows:

US\$ \begin{tabular}{ccc}
2013 \& \& 2012 <br>

\& | KHR’000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

(a) By maturity:

| Within 1 month | 55,187,567 | 220,474,330 | 77,674,657 |
| :---: | :---: | :---: | :---: |
| 2 to 3 months | 11,647,854 | 46,533,177 | 52,034,365 |
| 4 to 6 months | - | - | 52,166,576 |
| 7 to 12 months | - | - | 320,904 |
|  | 66,835,421 | 267,007,507 | 182,196,502 |

The balances with banks are analysed as follows (continued):

US\$ \begin{tabular}{ccc}
2013 \& \& 2012 <br>

\& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

(b) By currency:

US Dollars
Chinese Yuan
Euro Dollars
Hong Kong Dollars

| 51,298,380 | 204,937,028 | 139,900,667 |
| :---: | :---: | :---: |
| 15,523,981 | 62,018,304 | 42,246,303 |
| 12,610 | 50,377 | 45,643 |
| 450 | 1,798 | 3,889 |
| 66,835,421 | 267,007,507 | 182,196,502 |

(c) By interest rate (per annum):
Term deposits (Local)
Term deposits (Overseas)
Current accounts (Overseas)

2013
2012

| $0.5 \%$ to $1.75 \%$ | $0.5 \%$ to $1.75 \%$ |
| ---: | ---: |
| $1.00 \%$ to $4.00 \%$ | $1.00 \%$ to $4.00 \%$ |
| $0.10 \%$ to $0.13 \%$ | $0.10 \%$ to $0.13 \%$ |

8. Loans and advances - net

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Long term loans | 183,127,683 | 731,595,094 | 41,187,735 |
| Short term loans | 32,108,449 | 128,273,254 | 26,250,000 |
| Overdrafts | 10,769,011 | 43,022,199 | 5,982,725 |
| Trade finance facilities | 9,182,563 | 36,684,339 | 23,720,356 |
| Gross loan and advances | 235,187,706 | 939,574,886 | 97,140,816 |
| Allowance for bad and doubtful loans and advances | $(2,381,169)$ | (9,512,770) | $(971,408)$ |
| Unamortised loan processing fees | $(690,477)$ | $(2,758,456)$ | $(330,296)$ |
| Loans and advances - net | 232,116,060 | 927,303,660 | 95,839,112 |

Movements of allowances for bad and doubtful loans and advances of the Branch are as follows:

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| At beginning of the year | 971,408 | 3,880,775 | 60,950 |
| Addition during the year |  |  |  |
| Specific allowance | 43,938 | 175,532 | - |
| General allowance | 1,365,823 | 5,456,463 | 910,458 |
| At end of year | 2,381,169 | 9,512,770 | 971,408 |

The gross loans and advances are further analysed as follows:

US\$ \begin{tabular}{ccc}

2013 \& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

(a) By maturity:

Within 1 month

| $12,182,686$ | $48,669,831$ | $6,745,133$ |  |
| ---: | ---: | ---: | ---: |
| $9,577,336$ | $38,261,457$ | $13,888,254$ |  |
| $40,286,333$ | $160,943,900$ | $52,471,008$ |  |
| $66,945,712$ | $267,448,120$ | $23,655,824$ |  |
| $106,195,639$ | $424,251,578$ | 380,573 |  |
|  |  |  |  |
| $235,187,706$ | $939,574,886$ | $97,140,816$ |  |

(b) By performance:

Standard loans

| Secured loans | $165,077,236$ | $659,483,558$ | $72,828,472$ |
| :--- | ---: | ---: | ---: |
| Unsecured loans | $68,645,874$ | $274,240,267$ | $24,312,344$ |
| ecial mention loans | $1,464,596$ | $5,851,061$ |  |
| Secured loans | 235,187,706 | $939,574,886$ | $97,140,816$ |

The gross loans and advances are further analysed as follows (continued) :

US\$ \begin{tabular}{ccc}
\& 2013 \& <br>

\& | KHR'000 |
| :---: | :---: |
| (Note 4) | \& US\$

\end{tabular}

(c) By industry:

Manufacturing

| $135,381,307$ | $540,848,322$ | $44,864,142$ |  |
| ---: | ---: | ---: | ---: |
| $20,717,761$ | $82,767,455$ | $23,352,865$ |  |
| $3,881,740$ | $15,507,551$ | $13,956,209$ |  |
| $54,500,000$ | $217,727,500$ | $9,000,000$ <br> $20,706,898$ | $82,724,058$ |

(d) By currency:
US Dollars
Chinese Yuan

| $235,004,651$ |
| ---: |
| 183,055 |
| $235,187,706$ |


| $938,843,581$ <br> 731,305 | $96,867,447$ <br> 273,369 |  |
| ---: | ---: | ---: |
|  |  |  |

(e) By residency status:

Residents
Non-residents

| 234,290,337 | 935,989,897 | 78,741,285 |
| :---: | :---: | :---: |
| 897,369 | 3,584,989 | 18,399,531 |
| 235,187,706 | 939,574,886 | 97,140,816 |

(f) By relationship:

External customers
Staff loans

| $234,676,624$ <br> 511,082 | $937,533,113$ <br> $2,041,773$ |  |
| ---: | ---: | ---: |
| $235,187,706$ |  |  |

96,966,782
174,034

97,140,816

The gross loans and advances are further analysed as follows:

US\$ \begin{tabular}{ccc}
2013 \& \& 2012 <br>

\& | KHR'000 |
| :---: | :---: |
| (Note 4) | \& US\$

\end{tabular}

(g) By exposure:

| Large exposures | 193,773,540 | 774,125,293 | 50,738,505 |
| :---: | :---: | :---: | :---: |
| Non-large exposures | 41,414,166 | 165,449,593 | 46,402,311 |
|  | 235,187,706 | 939,574,886 | 97,140,816 |

A "large exposure" is defined under NBC Prakas as the overall gross exposure of the aggregate balance of loans and advances with one single beneficiary, which exceeds $10 \%$ of the Branch's net worth. The gross exposure is the higher of the outstanding loans or commitments and the authorised loans or commitments.
(h) By interest rate (per annum):

|  | 2013 | 2012 |
| :--- | :---: | ---: |
| Overdrafts | $7 \%-9 \%$ | $7 \%-9 \%$ |
| Trade finance facilities | $4.4 \%-8.5 \%$ | $4.4 \%-8.5 \%$ |
| Short term loans | $1.5 \%-7.5 \%$ | $1.5 \%-7.5 \%$ |
| Long term loans | $3.5 \%-9 \%$ | $3.5 \%-9 \%$ |

9. Other assets

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Accrued interest receivable | 1,846,933 | 7,378,497 | 1,026,366 |
| Prepayments and others | 94,132 | 376,058 | 96,001 |
| Security and rental deposits | 20,006 | 79,924 | 44,958 |
|  | 1,961,071 | 7,834,479 | 1,167,325 |


| $\begin{array}{r} 8 \\ 8 \\ \frac{8}{1} \\ \sqrt{2} \end{array}$ |  | $\infty$ <br> $\exists$ <br>  <br>  <br> $=$ | $\begin{aligned} & \text { y } \\ & 7 \\ & \text { gi } \\ & \text { on } \\ & \text { in } \\ & \text { in } \end{aligned}$ | $\begin{aligned} & \stackrel{0}{n} \\ & \stackrel{1}{2} \\ & \vdots \\ & \underset{\sigma}{2} \end{aligned}$ | n $n$ $n$ $n$ $n$ $n$ $n$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{0}{\square}$ | $\begin{aligned} & 0 \\ & \text { Ni } \\ & \text { di } \\ & \text { in } \\ & \text { in } \\ & \text { in } \end{aligned}$ | $\xrightarrow{\circ}$ | $\begin{aligned} & \infty \\ & B_{0}^{\infty} \\ & \infty \\ & \infty \\ & \text { in } \\ & \hline \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & n \\ & n \\ & \hat{n} \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ |



|  | $$ | $\begin{aligned} & 0 \\ & \text { n } \\ & \text { ń } \\ & 0 \\ & \text { to } \end{aligned}$ | $$ | $\begin{aligned} & \infty \\ & \underset{\sim}{ \pm} \\ & \underset{-n}{n} \end{aligned}$ | $\begin{gathered} \text { N} \\ \underset{\sim}{\delta} \\ \underset{\sim}{\delta} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


|  | $\begin{aligned} & \infty \\ & \underset{N}{\circ} \\ & \underset{1}{\circ} \\ & \underset{\sim}{\circ} \\ & \underset{\sim}{\infty} \end{aligned}$ | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\sim} \\ & \underset{\sim}{+} \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { N } \\ & \text { N } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \pm \\ & \text { ते } \\ & \text { o } \\ & \text { Ǹ } \end{aligned}$ | $$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


| Leasehold improvements US\$ | Furniture and equipment US\$ |
| :---: | :---: |
| 1,274,879 | 121,967 |
| 94,833 | 19,257 |
| 1,369,712 | 141,224 |
| 341,250 | 22,224 |
| 269,462 | 20,245 |
| 610,712 | 42,469 |
| 759,000 | 98,755 |

10. Property and equipment
Less: Accumulated depreciation
At 1 January 2013 year
Depreciation for the year
At 31 December 2013
Carrying amounts
At 31 December 2013


|  | $\begin{aligned} & \text { N } \\ & \text { b } \\ & \mathfrak{V} \\ & i \end{aligned}$ | $\begin{aligned} & \hat{1} \\ & \hat{0} \\ & \mathfrak{f} \\ & i n \end{aligned}$ |  | ' | $\begin{aligned} & \text { N } \\ & \text { b } \\ & \text { f } \\ & i \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


| $\begin{aligned} & \frac{\pi}{0} \frac{0}{0} \omega \\ & \sum \frac{0}{0} \stackrel{0}{0} \end{aligned}$ | $\begin{aligned} & 8.8 \\ & 8 \\ & \text { No } \\ & \text { Nid } \end{aligned}$ | 8 $\stackrel{8}{2}$ $\underset{7}{7}$ | $\begin{aligned} & 0 \\ & \underset{\sim}{\hat{N}} \\ & \hat{\theta} \hat{0} \\ & 0 \end{aligned}$ | $\begin{aligned} & \hat{\infty} \\ & \infty \\ & \underset{\sim}{J} \\ & \hline \end{aligned}$ | $\stackrel{m}{n}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


|  | $$ | $\begin{aligned} & \infty \\ & \text { N} \\ & \text { N} \\ & \text { Nे } \end{aligned}$ | $\begin{aligned} & \infty \\ & \infty \\ & \infty \\ & \infty \\ & \text { N } \\ & \text { N } \\ & \text { N } \end{aligned}$ | $\underset{N}{N}$ | $\begin{aligned} & \text { o } \\ & \text { n } \\ & \underset{\sim}{N} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


|  |  |  | n 0 0 0 | d N N | $\stackrel{\text { m }}{\substack{\text { g }}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { N} \\ & \infty \\ & \text { N゙ } \\ & \end{aligned}$ | $\begin{aligned} & 80 \\ & \infty \\ & \text { o } \\ & \text { 슨 } \end{aligned}$ |  | $\begin{aligned} & \text { స్} \\ & \text { ふे } \\ & \text { సे } \end{aligned}$ |

Less: Accumulated depreciation
Depreciation for the year
At 31 December 2012
Carrying amounts
At 31 December 2012
11. Deposits from banks


The deposits from banks are analysed as follows:

US\$ \begin{tabular}{ccc}

2013 \& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

(a) By maturity:

| Within 1 month | 4,931,446 | 19,701,127 | 25,130,722 |
| :---: | :---: | :---: | :---: |
| 2 to 3 months | 15,000,000 | 59,925,000 | 10,000,000 |
|  | 19,931,446 | 79,626,127 | 35,130,722 |

(b) By type of customer:
Business enterprises $\quad \underline{\underline{19,931,446}} \underline{\underline{\text { 79,626,127 }}} \underline{\underline{35,130,722}}$
(c) By relationship:

Related parties
Non - related parties

| 19,931,446 | 79,626,127 | 35,130,722 |
| :---: | :---: | :---: |
| 19,931,446 | 79,626,127 | 35,130,722 |

(d) By currency:

| US Dollars | $19,916,600$ |  | $79,566,817$ | $35,126,726$ |
| :--- | ---: | ---: | ---: | ---: |
| Chinese Yuan | 14,846 | 59,310 | 3,996 |  |
|  |  | $19,931,446$ | $79,626,127$ | $35,130,722$ |

The deposits from banks are analysed as follows (continued):

US\$ \begin{tabular}{ccc}

2013 \& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

(e) By residency status:

| Residents | 19,931,446 | 79,626,127 | 35,130,722 |
| :---: | :---: | :---: | :---: |
| Non-residents | - | - | - |
|  | 19,931,446 | 79,626,127 | 35,130,722 |

(f) By interest rate (per annum):

|  | 2013 | 2012 |
| :--- | ---: | ---: |
| Savings deposits | $0.40 \%$ | $0.40 \%$ |
| Fixed deposits | $1.10 \%-2.5 \%$ | $0.8 \%-2.5 \%$ |

## 12. Deposits from customers

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Current accounts | 252,451,066 | 1,008,542,009 | 126,921,581 |
| Saving deposits | 47,371,806 | 189,250,365 | 76,027,496 |
| Term deposits | 24,765,161 | 98,936,818 | 21,244,336 |
| Margin deposits | 2,269,971 | 9,068,534 | 72,674,099 |
|  | 326,858,004 | 1,305,797,726 | 296,867,512 |

The above amounts are analysed as follows:

US\$ \begin{tabular}{ccc}

2013 \& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

(a) By maturity:

| Within 1 month | $308,823,424$ | $1,233,749,579$ | $280,869,777$ |
| :--- | ---: | ---: | ---: |
| 2 to 3 months | $10,925,985$ | $43,649,310$ | $10,997,387$ |
| 4 to 6 months | $3,940,507$ | $15,742,325$ | $3,761,897$ |
| 7 to 12 months | $3,168,088$ | $12,656,512$ | $1,238,451$ |
|  | $\underline{326,858,004}$ | $\underline{1,305,797,726}$ | $\underline{0}$ |

(b) By type of customer:

Business enterprises
Individuals

| $254,995,039$ <br> $71,862,965$ | $1,018,705,181$ <br> $287,092,545$ | $242,974,138$ <br> $53,893,374$ |
| ---: | ---: | ---: | ---: |
| $326,858,004$ | $\underline{\underline{1,305,797,726}}$ | $\underline{ }$$296,867,512$ |

(c) By residency status:

Residents
Non-residents

| $289,873,207$ <br> $36,984,797$ | $1,158,043,462$ <br> $147,754,264$ | $221,707,905$ <br> $75,159,607$ |
| ---: | ---: | ---: | ---: |
| $326,858,004$ | $\underline{\underline{1,305,797,726}}$ | $\xlongequal{296,867,512}$ |

(d) By currency:

| US Dollars | $315,953,016$ | $1,262,232,299$ | $286,103,838$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Chinese Yuan | $7,144,748$ | $28,543,268$ | $10,581,912$ |  |
| Khmer Riel | $3,760,240$ |  | $15,022,159$ | 181,762 |
|  |  |  |  |  |
|  | $326,858,004$ |  |  |  |
|  |  |  |  |  |

The above amounts are analysed as follows (continued):
(e) By interest rate (per annum):

2013
2012
Current accounts
0.00\% - 0.50\%
0.00\% - 0.50\%

Saving accounts
$0.13 \%-0.50 \%$
$0.13 \%-0.50 \%$
Term deposits
0.25\%-4.75\%
$0.25 \%-4.75 \%$

## 13. Subordinated debt

This represents an unsecured term loan from Bank of China Limited, China. The loan carries interest at 12 month LIBOR plus 150 basis point per annum and repayable on $3^{\text {rd }}$ August 2016. The National Bank of Cambodia approved this loan as subordinated debt on 7 September 2011 for net worth calculation purpose.

## 14. Interbank borrowings

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Interbank borrowings from |  |  |  |
| Bank of China - Hong Kong | 18,239,268 | 72,865,756 | 32,090,367 |
| Interbank borrowings from |  |  |  |
| Industrial and Commercial |  |  |  |
| Bank of China Phnom Penh Branch | - | - | 30,000,000 |
| Interbank borrowings from |  |  |  |
| Bank of China - Macau | - | - | 17,810,153 |
|  | 18,239,268 | 72,865,756 | 79,900,520 |

The interbank borrowings amounting to US $\$ 10,000,000$ and CNY50,000,000 (equivalent to US $\$ 8,239,268$ ) bear interest at the rate of $1.4 \%$ and $3.8 \%$ per annum, unsecured and matured on 27 January 2014 and 14 February 2014 respectively.

## 15. Other liabilities

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Remittance payables | 3,675,987 | 14,685,568 |  |
| Accrued bonuses | 747,800 | 2,987,461 | 367,390 |
| Interest payable | 481,789 | 1,924,747 | 465,793 |
| Payable to suppliers | 86,241 | 344,533 | 139,120 |
| Withholding tax payable | 32,364 | 129,294 | 2,158 |
| Accruals and others | 233,761 | 933,875 | 20,206 |
|  | 5,257,942 | 21,005,478 | 994,667 |

## 16. Interest income

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Loans and advances | 8,270,611 | 33,041,091 | 2,434,418 |
| Balances with banks | 2,451,037 | 9,791,893 | 2,505,677 |
|  | 10,721,648 | 42,832,984 | 4,940,095 |

## 17. Interest expense

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | $\begin{aligned} & \text { KHR'000 } \\ & \text { (Note 4) } \end{aligned}$ | US\$ |
| Deposits from customers | 1,094,809 | 4,373,762 | 765,880 |
| Deposits and interbankborrowings | 1,979,193 | 7,906,876 | 1,018,314 |
|  | 3,074,002 | 12,280,638 | 1,784,194 |

## 18. Fee and commission income

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Income on remittance | 1,871,914 | 7,478,296 | 1,712,403 |
| Processing fee and others | 1,927,491 | 7,700,327 | 1,067,337 |
| Gain from exchange rate - net | 296,645 | 1,185,097 | 230,571 |
|  | 4,096,050 | 16,363,720 | 3,010,311 |

19. Personnel expenses

|  | US\$ |  | KHR'000 <br> (Note 4) | US\$ |
| :--- | ---: | ---: | ---: | ---: |
| Salaries and wages | $2,116,689$ | $8,456,173$ | $1,221,467$ |  |
| Allowances | 515,539 | $2,059,578$ | 389,061 |  |
| Other benefits | 43,651 |  | 174,386 | 226,447 |
|  | $\boxed{2,675,879}$ | $10,690,137$ | $1,836,975$ |  |

20. General and administrative expenses

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Rental, repairs and maintenance | 393,919 | 1,573,706 | 346,277 |
| Telephone and internet expenses | 109,242 | 436,422 | 208,482 |
| Marketing expenses | 128,469 | 513,234 | 162,376 |
| Travelling expenses | 167,482 | 669,090 | 93,182 |
| Office supplies | 128,400 | 512,958 | 81,813 |
| Social expenses | 131,690 | 526,102 | 69,928 |
| Tax expenses | 100,744 | 402,472 | 69,139 |
| Legal and professional fees | 79,939 | 319,356 | 48,626 |
| Electricity and utilities | 68,410 | 273,298 | 35,001 |
| Installation services | 94,291 | 376,693 | 27,881 |
| Fee and commission expenses | 49,493 | 197,725 | 98,342 |
| Other operating expenses | 292,261 | 1,167,583 | 122,308 |
|  | 1,744,340 | 6,968,639 | 1,363,355 |

## 21. Income tax

(a) Deferred tax


Deferred tax assets and liabilities are attributable to the following:

|  | Accrued bonus | Accrued interest | Depreciation and amortisation | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets/(liabilities) | US\$ | US\$ | US\$ | US\$ | KHR'000 (Note 4) |
| As at 1 January 2013 | 73,478 | 15,227 | $(47,319)$ | 41,386 | 165,337 |
| Credited to income statement | 76,082 | 2,348 | 19,667 | 98,097 | 391,897 |
| As at 31 December 2013 | 149,560 | 17,575 | $(27,652)$ | 139,483 | 557,234 |

## (b) Provision for income tax

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | $\begin{aligned} & \text { KHR'000 } \\ & \text { (Note 4) } \end{aligned}$ | US\$ |
| Balance at beginning of year | 72,943 | 291,407 | 3,199 |
| Income tax expense | 1,234,273 | 4,930,921 | 144,084 |
| Income tax paid | $(206,040)$ | $(823,130)$ | $(74,340)$ |
| Balance at end of year | 1,101,176 | 4,399,198 | 72,943 |
| Income tax expenses |  |  |  |
|  | 2013 |  | 2012 |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Current income tax expense | 1,234,273 | 4,930,921 | 144,084 |
| Deferred tax | $(98,097)$ | $(391,897)$ | 294,394 |
|  | 1,136,176 | 4,539,023 | 438,478 |

The reconciliation of income tax computed at the statutory tax rate of $20 \%$ to the income tax expense shown in the income statement is as follows:


The calculation of taxable income is subject to the review and approval of the tax authorities.
In accordance with Cambodian law, the Branch bears corporate income tax of the profit tax at the rate of $20 \%$ of taxable profits or the minimum tax at $1 \%$ of gross revenue, whichever is higher.
22. Cash and cash equivalents

|  | US $\$ 20$2013 <br> KHR'000 <br> (Note 4) | US\$ |
| :--- | ---: | ---: | ---: | ---: |

## 23. Net cash generated from/(used in) operating activities



## 24. Commitment and contingent liabilities

## (a) Operations

In the normal course of business, the Branch makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated from these transactions which consist of:

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Loan commitments | 77,704,983 | 310,431,407 | 68,500,000 |
| Unused portion of overdrafts | 1,996,923 | 7,977,707 | 3,533,547 |
| Letters of credit | 7,294,344 | 29,140,904 | 3,999,903 |
| Bank guarantees and others | 2,909,733 | 11,624,383 | 3,781,404 |
|  | 89,905,983 | 359,174,401 | 79,814,854 |

(b) Lease commitments

The Branch has operating lease commitments in respect of the lease of the three office buildings as follows:

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Within one year | 462,660 | 1,848,327 | 334,535 |
| Two to five years | 553,636 | 2,211,776 | 889,477 |
|  | 1,016,296 | 4,060,103 | 1,224,012 |

## (c) Taxation contingencies

Taxes are subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. The application of tax laws and regulations to many types of transactions are susceptible to varying interpretations.

These facts may create tax risks in Cambodia substantially more significant than in other countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation. However, the relevant authorities may have differing interpretations and the effects since the incorporation of the Branch could be significant.
25. Significant related party transactions and balances

## (a) Related party transactions:

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Interest income |  |  |  |
| Bank of China Guangdong | 1,799,554 | 7,189,217 | 566,843 |
| Bank of China Macau | 143,848 | 574,675 | 351,085 |
| Bank of China Hong Kong | - | - | 28,854 |
| Interest expenses |  |  |  |
| Subordinated debt from Bank of China Limited - Beijing (Head Office) | 243,665 | 973,441 | 274,891 |
| Interbank borrowing from Bank of China Hong Kong | 1,075,275 | 4,295,725 | 57,050 |
| Interbank borrowing from Bank of China Macau | 456,936 | 1,825,459 | 552,842 |
| Interbank borrowing from Bank of Guangdong | 88,538 | 353,709 |  |
| Management compensation |  |  |  |
| Salaries and short-term benefits | 1,639,908 | 6,551,432 | 821,613 |

## (b) Related party balances:

## Deposits with banks

Bank of China - Guangdong
Bank of China - Macau
Bank of China - New York
Bank of China - Hong Kong
Bank of China - Beijing (Head Office)
Bank of China - Frankfurt
Bank of China - Shanghai

| $11,709,526$ | $46,779,556$ | $36,903,921$ |
| ---: | ---: | ---: |
| $10,000,000$ | $39,950,000$ | $20,000,000$ |
| $32,370,656$ | $129,320,771$ | $10,901,676$ |
| $5,488,006$ | $21,924,584$ | $5,158,248$ |
|  |  |  |
| 186,946 | 746,849 | 445,059 |
| 12,610 | 50,377 | 45,643 |
| 23,353 | 93,295 | 16,164 |

(b) Related party balances (continued):

US\$ \begin{tabular}{ccc}

2013 \& | KHR'000 |
| :---: |
| (Note 4) | \& US\$

\end{tabular}

## Borrowings

| Interbank borrowing from Bank of |  |  |  |
| :--- | ---: | ---: | ---: |
| China Hong Kong | $18,239,268$ | $72,865,876$ | $32,090,367$ |
| Interbank borrowing from Bank of <br> China Macau | - | - | $17,810,153$ |
| Subordinated debt from Bank of China <br> Limited - Beijing (Head Office) | $10,000,000$ | $39,950,000$ | $10,000,000$ |
| Deposits and placements from Key <br> Management personnel | $\underline{\underline{122,520}}$ | $\underline{0}$ | $\underline{0}$ |

## Loan to related party:

Bank of China Shenzhen
$\overline{\underline{-}} \quad \underline{ }$

Accrual interest payable with:
Bank of China Limited - Beijing (Head Office)

| 65,554 | 261,888 | 76,133 |
| ---: | ---: | ---: |
| 156,561 | 625,461 | 65,037 |
| - | - | 62,136 |
|  |  |  |
|  |  |  |

## Accrual interest receivable from:

Bank of China Macau
Bank of China Guangdong

| 92,369 |  |  |
| ---: | ---: | ---: |
| 184,386 |  |  |
| 276,755 | 369,014 <br> 736,622 | 203,152 <br> $1,105,636$ |

## 26. Financial risk management

## (a) Introduction and overview

The Branch has exposure to the following risks from financial instruments:

- operational risk
- credit risk
- market risk
- liquidity risk.

This note presents information about the Branch's exposure to each of the above risks, the Branch's objectives, policies and processes for measuring and managing risk, and the Branch's management of capital.
(b) Operational risk

Operational risk is the risk of direct or indirect loss arising from inadequate or failed internal processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The operational risk losses is managed through established operational risk management processes, proper monitoring and reporting of the business activities by control and support units which are independent of the business units and oversight provided by the senior management of the Branch.

The Branch's operational risk management entails the establishment of clear organisational structures, roles and control policies. Various internal control policies and measures have been implemented including the establishment of signing authorities, defining system parameters controls, streamlining procedures and documentation and compliance with regulatory and other legal requirements.
(c) Credit risk

Credit risk is the potential loss of revenue and principal losses in the form of specific provisions as a result of defaults by the borrowers or counterparties through its lending and investing activities.
(c) Credit risk (continued)

The primary exposure to credit risk arises through its loans to customers. The amount of credit exposure in this regard is represented by the carrying amounts of the assets on the balance sheet. The lending activities are guided by the Branch's credit policy to ensure that the overall objectives in the area of lending are achieved; i.e., that the loans portfolio is strong and healthy and credit risks are well diversified. The credit policy documents the lending policy, collateral policy and credit approval processes and procedures implemented to ensure compliance with NBC Guidelines.

The Branch holds collateral against loans to customers in the form of mortgage interests over property and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as doubtful.

## (i) Credit risk measurement

The Branch assesses the probability of default of individual counterparties by focusing on borrowers' forecast profit and cash flow. The Credit department is responsible for
determining the risk rating for each borrower.
In measuring credit risk of loans and advances to customers, the Branch reflects the various of risk rating categories range from AAA to D in which AAA is the highest rating and D is the lowest rating.

Risk rating are reviewed and updated on an annual basis, and in event of (i) change of loan terms and conditions including extension; (ii) repayment irregularities or delinquencies and (iii) adverse information relating to the borrower or transaction.

## (ii) Risk limit control and mitigation policies

The Branch operates and provides loans and advances to individuals or enterprises within the Kingdom of Cambodia. The Branch manages limits and controls concentration of credit risk whenever they are identified.

The Branch employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security in the form of collateral for loans to customers, which is common practice. The Branch implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types secured for loans to customers are:

- Mortgages over residential properties (land, building and other properties);
- Charges over business assets such as land and buildings; and
- Cash in the form of margin deposits.


## (iii) Impairment and allowance policies

The Branch is required to follow the mandatory credit classification and allowance in accordance with Prakas B7-09-074 dated 25 February 2009 on loan classification and allowance. Refer to Notes 3(d) and 3(e) for detail.

## (iv) Exposure to credit risk

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | US\$ | KHR'000 <br> (Note 4) | US\$ |
| Loans and advances |  |  |  |
| Past due but not impaired | 1,464,596 | 5,851,061 |  |
| Neither past due nor impaired | 233,723,110 | 933,723,825 | 97,140,816 |
|  | 235,187,706 | 939,574,886 | 97,140,816 |
| Allowance for bad and doubtful loans and advances | $(2,381,169)$ | (9,512,770) | $(971,408)$ |
|  | 232,806,537 | 930,062,116 | 96,169,408 |

## Impaired loans and advances

Individually impaired loans and advances are loans and advances for which the Branch determines that there is objective evidence of impairment and it does not expect to collect all principal and interest due according to the contractual terms of the loans and advances. In compliance with NBC Guidelines, an allowance for doubtful loans and advances is made for
loans and advances with payment overdue more than 90 days. A minimum level of specific allowance for impairment is made depending on the classification concerned, unless other information is available to substantiate the repayment capacity of the counterparty.

In determining the allowance, any collateral value other than cash deposits which has been pledged is disregarded except that, in the case of a loan classified as "loss" all collateral may be utilised, at market values approved by the NBC. Refer to separate accounting policy stated in Note 3(e).

## Past due but not impaired loans and advances

Past due but not impaired loans and advances are those for which contractual interest or principal payments are past due more than 30 days but less than 90 days, unless other information is available to indicate otherwise. In compliance with NBC Guidelines such loans are classified as special mention with a specific allowance of $3 \%$.

## (iv) Exposure to credit risk (continued)

## Loans with renegotiated terms/restructured loans

Loans with renegotiated terms are loans that have been rescheduled or refinanced in accordance with an agreement setting forth a new repayment schedule on a periodic basis occasioned by weaknesses in the borrower's financial condition and/or inability to repay the loan as originally agreed. Loans to be restructured are analysed on the basis of the business prospects and repayment capacity of the borrower according to new cash flow projections supported by updated business perspectives and overall market conditions being based on realistic and prudent assumptions.

Once the loan is restructured it remains in the same category independent of satisfactory performance after restructuring. The classification is not improved unless there are no arrears in repayment of principal and interest within 3 instalment periods and within a period of not less than 3 months.

## Write-off policy

In compliance with NBC Guidelines, the Branch shall remove a loan/advance or a portion of a loan from its balance sheet when the Branch loses control of the contractual rights over the loan or when all or part of a loan is deemed uncollectible; or there is no realistic prospect of recovery.

## Collateral

The Branch holds collateral against loans and advances in the form of mortgage interests over property and/or guarantees. Estimates of fair value are based on the value of collateral assessed on an annual basis.

There were no non-financial assets obtained by the Branch during the year by taking possession of collateral held as security against loans and advances.

The repossessed properties have to be sold within one year as the required by the NBC Guidelines and are classified in the balance sheet as foreclosed property.

## Concentration of credit risk

The analysis of concentrations of credit risk from loans and advances at the balance date is shown in Note 8 to the financial statements.

## (d) Market risk

Market risk is the risk of loss arising from adverse movement in the level of market prices or rates, the two key components being foreign currency exchange risk and interest rate risk.

Market risk arising from the trading activities is controlled by marking to market the trading positions against their predetermined market risk limits.
(i) Foreign currency exchange risk

Foreign currency exchange risk refers to the adverse exchange rate movements on foreign currency exchange positions taken from time to time. The Branch maintains a policy of not exposing itself to large foreign exchange positions. Any foreign currency exchange open positions are monitored against the operating requirements, predetermined position limits and cut-loss limits.

As of 31 December 2013, balances in monetary assets and liabilities denominated in currencies other than US\$ are not significant. Therefore, no sensitivity analysis for foreign currency exchange risk was presented.
(ii) Interest rate risk

Interest rate risk refers to the volatility in net interest income as a result of changes in the levels of interest rate and shifts in the composition of the assets and liabilities. Interest rate risk is managed through close monitoring of returns on investment, market pricing, cost of funds and through interest rate sensitivity gap analysis. The potential reduction in net interest income from an unfavourable interest rate movement is monitored against the risk tolerance limits set.

An analysis of the interest rate risk pertaining to the Branch's assets and liabilities is disclosed below.
26. Financial risk management (continued)
26.
(d)
Market risk (continued)
Interest rate risk (continued)
The table indicates the effective interest rates at the balance sheet date and the periods in which the financial instruments re-price or mature, whichever is earlier.


$1.25 \%$
$0.13 \%-4.75 \%$
$1.50 \%$
$1.40 \%-3.80 \%$

$19,931,446$
$326,858,004$
$326,858,004$
$10,000,000$ $18,239,268$
$5,257,942$


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N
N
in
5,257,942

~
106,195,639
106,195,639
' ' ' ' '
${ }^{\prime \prime} \mid$

| in |  |
| :---: | :---: |



| - |
| ---: |


$>3-12$
months
40,549,457
028633
40,286,333
$\underset{8}{2}$
$\underset{\sim}{\omega}$
$\infty$
$\infty$
$\infty$
$\infty$
-
$7,108,595$
$10,000,000$
$\overline{17,108,595}$
N

$15,000,000$
10,925,985
10,000,000

| 35,925,985 |
| :---: |

ぶ
Up to
1 month
US\$
12,182,686
$\overline{12,182,686}$
$4,931,446$
$308,823,424$
8,239,268
$\underline{\underline{321,994,138}}$
$\underline{\underline{(309,811,452)}}$

## 31 December 2013

Assets
Balances with the National Bank of Cambodia
Balances with banks
Loans and advances
-Performing

- Non-performing
Other assets
- Allowance for doubtful debts
Oher assers
Total financial assets


## Liabilities

## Deposits from banks

 Deposits from customersSubordinated debt
Interbank borrowings
Other liabilities
Total financial liabilities
Maturity gap

ธ

Interest rate risk (continued)
The table indicates the effective interest rates at the balance sheet date and the periods in which the financial instruments re－price or mature，whichever is earlier．

| $>3-12$ | $>1-5$ | Over 5 | Non－interest |
| :--- | :--- | :--- | :--- | Total | Weighted |
| :--- |
| months |

長

97，140，816


$35,130,722$
$296,867,512$
$10,000,000$
$79,900,520$
994,667
苞 5，247，624
 $(971,408)$
$1,167,325$

$25,130,722$
$166,446,606$
 そ
ふ̀
ふ̀
ぶ

years
48，108，981
$n$
$n$
$n$
$n$


| - |
| ---: |
| - |
| - |
| - |
| - |


$\begin{array}{ll}>3-12 & >1-5 \\ \text { months } & \text { years }\end{array}$
US\＄
d
$\infty$
in
n
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| - |
| - |



## 26. Financial risk management (continued)

(e) Liquidity risk

Liquidity risk relates to the ability to maintain sufficient liquid assets to meet its financial commitments and obligations when they fall due at a reasonable cost.

In addition to full compliance of all liquidity requirements, the management of the Branch closely monitors all inflows and outflows and the maturity gaps through periodical reporting. Movements in loans and customers' deposits are monitored and liquidity requirements adjusted to ensure sufficient liquid assets to meet its financial commitments and obligations as and when they fall due.
The following table provides an analysis of the financial liabilities of the Branch into relevant maturity groupings based on the remaining periods to repayment.






Financial risk management (continued)
Up to
1 month
US\$



Liquidity risk (continued)
31 December 2013
Liabilities
Deposits from banks
Deposits from customers
Subordinated debt
Interbank borrowings
Other liabilities
Total financial liabilities
Total financial assets
Net liquidity gap

Financial risk management (continued)
Liquidity risk (continued)

## 31 December 2012

## Liabilities

Deposits from banks
Deposits from customers
Subordinated debt
Interbank borrowings
Other liabilities
Total financial liabilities
Total financial assets
Net liquidity gap

$$
\left.\begin{array}{l}
\text { inued) } \\
\text { Up to } \\
1 \text { month } \\
\text { US\$ }
\end{array}{ }^{25,130,722} \begin{array}{r}
282,269,157 \\
- \\
30,492,030 \\
467,951
\end{array}\right]
$$

## 26. Financial risk management (continued)

## (f) Capital management

(i) Regulatory capital

The Branch's lead regulator, the NBC, sets and monitors capital requirements for the Bank as a whole.

The Branch's policy is to maintain a strong capital base so as to maintain market confidence and to sustain further development of the business. The impact of the level of capital on shareholder's return is also recognised and the Branch recognised the need to maintain a balance between the higher returns that might be possible with greater gearing and advantages and security afforded by a sound capital position.

The Branch and its individually regulated operations have complied with all externally imposed capital requirement throughout the year.
(ii) Capital allocation

The allocation of capital between specific operations and activities is, to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily upon the regulatory capital.

## 27. Fair values of financial assets and liabilities

Fair value represents the amount at which an asset could be exchanged or a liability settled on an arms-length basis. As verifiable market prices are not available, market prices are not available for a significant proportion of the Branch's financial assets and liabilities. Fair values, therefore, have been based on management assumptions according to the profile of the asset and liability base. In the opinion of the management, the carrying amounts of the financial assets and liabilities included in the statement of financial position are a reasonable estimation of their fair values.

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|  | OAKLEY <br>  <br> Thbell <br> Neff Touthe |


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| :---: | :---: |
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รตแึกรถก์ทิิรตูร่กุ<br><br> ลิท<br>

## 

##  <br> 

|  |  | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
| กัญาตั่ถ์กาญ่ | นุญูรราเช่วิก | ตร่เ่ํ ญ (กัณาตั่กْกำญ่ 4) | นุญูารราเชริก๊ |



|  | 5 |
| :---: | :---: |
|  | 6 |
|  | 7 |
|  | 8 |
|  | 9 |
| โ¢ ¢j ธิทับริกูาร | 10 |
| ตรูตรู่ | 21 |


| $14,887,055$ | $59,473,785$ | $5,247,624$ |
| ---: | ---: | ---: |
| $107,837,724$ | $430,811,707$ | $176,351,103$ |
| $66,835,421$ | $267,007,507$ | $182,196,502$ |
| $232,116,060$ | $927,303,660$ | $95,839,112$ |
| $1,961,071$ | $7,834,479$ | $1,167,325$ |
| $1,890,553$ | $7,552,759$ | $2,073,843$ |
| 139,483 | 557,234 | 41,386 |
|  |  |  |
| $425,667,367$ | $1,700,541,131$ | $462,916,895$ |

## 

|  | 11 | 19,931,446 | 79,626,127 | 35,130,722 |
| :---: | :---: | :---: | :---: | :---: |
|  | 12 | 326,858,004 | 1,305,797,726 | 296,867,512 |
| มรุบัญนูญ | 13 | 10,000,000 | 39,950,000 | 10,000,000 |
|  | 14 | 18,239,268 | 72,865,756 | 79,900,520 |
| ตรูเญี่บากั่ธ์เณก | 21 | 1,101,176 | 4,399,198 | 72,943 |
| บ่ญุைญเสูู้น้ ป | 15 | 5,257,942 | 21,005,478 | 994,667 |
| ณับบบ์ญุก |  | 381,387,836 | 1,523,644,405 | 422,966,364 |
|  |  |  |  |  |
|  |  | 40,000,000 | 159,800,000 | 40,000,000 |
|  |  | 4,279,531 | 17,096,726 | $(49,469)$ |
|  |  | 44,279,531 | 176,896,726 | 39,950,531 |
|  |  | 425,667,367 | 1,700,541,131 | 462,916,895 |



## 

รฺแสการณ์าญฺูณ์

## 

2013
2012


| ษ่ญููตีการฺากั่ | 16 | 10,721,648 | 42,832,984 | 4,940,095 |
| :---: | :---: | :---: | :---: | :---: |
| ชัณาแการโู่กั่ | 17 | $(3,074,002)$ | $(12,280,638)$ | $(1,784,194)$ |
|  |  | 7,647,646 | 30,552,346 | 3,155,901 |
|  | 18 | 4,096,050 | 16,363,720 | 3,010,311 |
|  | 19 | $(2,675,879)$ | $(10,690,137)$ | $(1,836,975)$ |
| ธัณาษร์์ญส่่ |  | $(448,540)$ | $(1,791,917)$ | $(288,988)$ |
|  | 20 | $(1,744,340)$ | $(6,968,639)$ | $(1,363,355)$ |
| ธ่เณาญฺ์ติบกิการ |  | 6,874,937 | 27,465,373 | 2,676,894 |



$8 \quad(1,409,761) \quad(5,631,995)$
$(910,458)$


21
$(1,136,176) \quad(4,539,023)$


| $\overline{4,329,000}$ |
| :---: |



## 




| เหษя¢ |  <br>  | ๙ฺ |
| :---: | :---: | :---: |
| นุญูารราเษริกิ | นุญูารราเษริกิ | นุญูารราเษริก |










40,000,000

| - | 1,327,958 | 1,327,958 |
| :---: | :---: | :---: |
| 40,000,000 | $(49,469)$ | 39,950,531 |
| 40,000,000 | $(49,469)$ | 39,950,531 |


| - | $4,329,000$ |  | $4,329,000$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $40,000,000$ | $44,279,531$ |  |  |

159,800,000


## 

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  | 2013 | 2012 |
| กัณูต่์กำญ่ | นุญูารราเชริกั่ | Ms่เ勺่ (กัณงตั่กْกาธ่ 4) | นุญููรราเษริกั |
|  |  |  |  |
|  <br> 23 | 10,947,514 | 43,735,319 | $(38,889,012)$ |
|  |  |  |  |
|  | $(265,250)$ | $(1,059,674)$ | (1,424,394) |
|  |  |  |  |
|  |  |  |  |
|  | $(61,661,252)$ | $(246,336,702)$ | - |
|  | - | - | 79,900,520 |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  | 149,010,743 | 595,297,918 | 199,989,731 |



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## 1. รํรตีฮปอวฒฌวโรร




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 66 มากั่)

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 การณ์าญฐูณณ บ











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 ถ่ไดิติกาต ฯ

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(ษ) ถัแราร ริฟยุเรโษราร










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 เน่กยบยูกロाร ฯ
 เกตษ์

| ธ่นฺสัญฺุั่ |  | ชั่งตาsตร |
| :---: | :---: | :---: |
|  | －30 | $1 \%$ |
| ถัณา¢ารษู่าเชี่ถ | $\geq 30$ 約－89 枵 | $3 \%$ |
|  | $\geq 90$ 況 179 谓 | 20 \％ |
|  |  | $50 \%$ |
|  | เญี่กี่ 360 กิ์ | $100 \%$ |



 เติเตี่เจี้มี่ท










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(น) โீๆโกกัยุรูบิแ
 แิกิรเบี้ยาร ฯ










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 ตำ 2013 ๆ

$$
2013 \quad 2012
$$

|  | 20\% | 20\% |
| :---: | :---: | :---: |
|  | 20\% | 25\% |
| บริกิารกัฺฺูั\% | 33\% | 25\% |
| ¢ | 17\% | 25\% |















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 เึ่ำนึตุ 9









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(ษ) ส์งิ่บารตร








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 2าด้เฺกตย:






 คริิิินรา


 ยูณสี่รบทำร

## (ณู) กิติกิภูปบกิิงติิการ




## 

##  

## 

(ตั) ตรูเญีโฺกั่ธัเณกต















(ษ) ถิษ్ู่รููติ




 ไั่ง 1





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##  <br> 











|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | นุณููรสาเชิิกิก | msi่ำญ (กั่แกตั่กั่ตาญ่ 4) | นุญูราเช่ริก |
|  | 13,293,911 | 53,109,175 | 4,921,413 |
| [บกั่แร่ธิร | 1,539,596 | 6,150,686 | 279,006 |
| โต่กิ่เําญ | 53,548 | 213,924 | 47,205 |
|  | 14,887,055 | 59,473,785 | 5,247,624 |



| 2013 |  | 2012 |
| :---: | :---: | :---: |
|  | ต่ร่ำณ (กัณาตั่ก๋่าก่ญ่ 4) | นุกูารราเชิิกิ |
| 67,288,267 | 268,816,626 | 13,242,122 |
| 36,549,457 | 146,015,081 | 44,108,981 |
| 4,000,000 | 15,980,000 | 4,000,000 |
| - |  | 115,000,000 |
| 107,837,724 | 430,811,707 | 176,351,103 |

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 ต่ราตารเร ฯ

## 




2013
2012
0.1\%-0.26\%
0.1\%-0.26\%

โบกั่บยุนักาสัติกิับ


| $0.10 \%-0.12 \%$ | $0.10 \%-0.12 \%$ |
| :--- | :--- |
| $0.18 \%-0.20 \%$ | $0.18 \%-0.20 \%$ |

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|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | นุญูารราเษริกกิ | ต่ร่เ่ํ （กัณาต่่ก๋ค่ติญ 4） | นัญููรราเยริก |
|  |  |  |  |
| ตแกรูงรู | 2，001，702 | 7，996，800 | 22，010，697 |
|  | 5，042，621 | 20，145，271 | 85，110，575 |
|  |  |  |  |
| กัณูรีตรรู่ | 38，091，337 | 152，174，891 | 16，566，790 |
|  | 21，699，761 | 86，690，545 | 58，508，440 |
|  | 66，835，421 | 267，007，507 | 182，196，502 |
|  |  |  |  |
|  | 2013 |  | 2012 |
|  | นุญูารราเชริกิ | ms่ 同囚 （กัณูต่่ก๋คตาญ่ 4） | มุญูารราเษริกั |
| （กิ）ตาษกาญร่ารูู่ |  |  |  |
| รแั：เตญ 1 ไٌ | 55，187，567 | 220，474，330 | 77，674，657 |
| 2 เ¢才 3 เٌ | 11，647，854 | 46，533，177 | 52，034，365 |
| 4 เĝt 6 枵 | － | － | 52，166，576 |
| 7 เ¢f 12 โٌ | － | － | 320，904 |
|  | 66，835，421 | 267，007，507 | 182，196，502 |
|  |  |  |  |
| โญกั่นุญููรราเชริกิ | 51，298，380 | 204，937，028 | 139，900，667 |
|  | 15，523，981 | 62，018，304 | 42，246，303 |
| ［円กั่หมู่รู | 12，610 | 50，377 | 45，643 |
| โตกั่นุญูารบุน้กุ้น้ | 450 | 1，798 | 3，889 |
|  | 66，835，421 | 267，007，507 | 182，196，502 |

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$$
2013
$$

2012

|  |  |  |
| :---: | :---: | :---: |
|  <br>  | 0.5\% to 1.75\% | 0.5\% to 1.75\% |
|  | 1.00\% to 4.00\% | 1.00\% to 4.00\% |
| กัแกรี่รรู่ |  |  |
|  | 0.10\% to 0.13\% | 0.10\% to 0.13\% |



20132012

| นุญูารราเษริกั | ms่์์่ | นุญูามราเษริกิ |
| :---: | :---: | :---: | (กัณาต่่ก๋่กาญ่ 4)


| $183,127,683$ | $731,595,094$ | $41,187,735$ |  |
| ---: | ---: | ---: | ---: |
| $32,108,449$ | $128,273,254$ | $26,250,000$ |  |
| $10,769,011$ | $43,022,199$ |  | $5,982,725$ |
| $9,182,563$ | $36,684,339$ |  | $23,720,356$ |
|  |  |  |  |
| $235,187,706$ | $939,574,886$ | $97,140,816$ |  |





(2,381,169)
$(9,512,770)$
$(971,408)$
$(690,477)$
232,116,060
$(2,758,456)$
927,303,660
$(330,296)$
95,839,112

## 

##  <br> 




2013





|  | 43，938 | 175，532 | － |
| :---: | :---: | :---: | :---: |
| ถั่ริญา | 1，365，823 | 5，456，463 | 910，458 |
|  | 2，381，169 | 9，512，770 | 971，408 |


2013
2012

| นูญู่รราเษริกั | ms่＇⿵冂 | นุญูารูาเษริกิ |
| :---: | :---: | :---: | （กัณาตั่กْกำญ่ 4）

（กั）ตายกัญกั่ณาตั่：

| รแ์：เตญ 1 เน | 12，182，686 | 48，669，831 | 6，745，133 |
| :---: | :---: | :---: | :---: |
| 2 เ¢才 3 เٌ | 9，577，336 | 38，261，457 | 13，888，254 |
| 3 เ¢f才 12 tٌ | 40，286，333 | 160，943，900 | 52，471，008 |
| $1 \mathrm{c¢f} 5$ ¢ig | 66，945，712 | 267，448，120 | 23，655，824 |
| เญี่ย์ที 5 ¢ั่ | 106，195，639 | 424，251，578 | 380，573 |
|  | 235，187，706 | 939，574，886 | 97，140，816 |

## 

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## 

|  | 2013 | 2012 |
| :---: | :---: | :---: |
| นุญูารราเษริกิ๊ | ๓ร่เ่ำ (กัณาตั่ก๋ต่ตาญ่ 4) | แุญููรราเษริกิ |

(2) ตาษต่ณาต่ษั่กั่ตัณาราร:



ถัณารารษักําเษีญ


| $165,077,236$ | $659,483,558$ | $72,828,472$ |
| ---: | ---: | ---: |
| $68,645,874$ | $274,240,267$ | $24,312,344$ |
| $1,464,596$ | $5,851,061$ |  |
|  |  | $939,574,886$ |

(ヘิ) สาษโบเก๊รรานี่งกิยู่:
โญิติตกกษ่

เฮิงากัย
ษึษตญ


| $135,381,307$ | $540,848,322$ | $44,864,142$ |  |
| ---: | ---: | ---: | ---: |
| $20,717,761$ | $82,767,455$ | $23,352,865$ |  |
| $3,881,740$ | $15,507,551$ | $13,956,209$ |  |
| $54,500,000$ | $217,727,500$ | $9,000,000$ |  |
| $20,706,898$ | $82,724,058$ | $5,967,600$ |  |
|  |  |  |  |
| $235,187,706$ | $939,574,886$ | $97,140,816$ |  |

(พ) ตายรูบิแบั๋ญูึ
โญกี่นุญูงราเษริกกิ
บากั่แร่ยิร

| 235,004,651 | 938,843,581 | 96,867,447 |
| :---: | :---: | :---: |
| 183,055 | 731,305 | 273,369 |
| 235,187,706 | 939,574,886 | 97,140,816 |
| 234,290,337 | 935,989,897 | 78,741,285 |
| 897,369 | 3,584,989 | 18,399,531 |
| 235,187,706 | 939,574,886 | 97,140,816 |

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2013
2012
 (กัณาต่่ก๋กํตาษ่ 4)


|  |
| :---: |
| ถัณูรารโูญ่นญ่บท่บิ์ |


| 234,676,624 | 937,533,113 | 96,966,782 |
| :---: | :---: | :---: |
| 511,082 | 2,041,773 | 174,034 |
| 235,187,706 | 939,574,886 | 97,140,816 |

(ห) ติษบัริรั่แย:
บัธิรักัแโ่ง

193,773,540

| 774,125,293 <br> $165,449,593$ | $50,738,505$ <br> $46,402,311$ |
| :--- | :--- |
| $939,574,886$ |  |$\quad$| 97,140,816 |
| :--- |







ตัณกตารริแารูบร์




| $7 \%-9 \%$ | $7 \%-9 \%$ |
| ---: | ---: |
| $4.4 \%-8.5 \%$ | $4.4 \%-8.5 \%$ |
| $1.5 \%-7.5 \%$ | $1.5 \%-7.5 \%$ |
| $3.5 \%-9 \%$ | $3.5 \%-9 \%$ |

## 

##  <br> 



|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | นุญูารราเษริกิ | ๓ร่เ่ำ (กัณาตั่กْำต่ 4) | บุญูรราเษริกิ |
|  | 1,846,933 | 7,378,497 | 1,026,366 |
|  | 94,132 | 376,058 | 96,001 |
|  | 20,006 | 79,924 | 44,958 |
|  | 1,961,071 | 7,834,479 | 1,167,325 |








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578,083

448,540 | 0 |
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| 鱼贾 |  | ¢ |  | $\begin{aligned} & \infty \\ & 0 \\ & \text { in } \\ & \text { in } \end{aligned}$ | $\begin{aligned} & \text { m } \\ & \underset{\sim}{N} \\ & \text { N} \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |




|  | $\begin{aligned} & \circ \stackrel{N}{N} \\ & \stackrel{N}{N} \\ & \underset{\sim}{N} \end{aligned}$ | $\begin{aligned} & \stackrel{\sim}{N} \\ & \stackrel{\text { QN}}{1} \end{aligned}$ | $\begin{aligned} & \infty \quad \text { d } \\ & \mathbb{\infty} \\ & \underset{\sim}{\infty} \\ & \hline 0 \end{aligned}$ | $\underset{i}{Z}$ | $\begin{aligned} & \text { ষ̛̣ } \\ & \text { オ̃ } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


|  | $\begin{aligned} & \text { g } \\ & \underset{\sim}{\circ} \\ & \underset{y}{\circ} \\ & \hline \end{aligned}$ |  | $\begin{array}{ll} \text { No } \\ 0 \\ 0 & \tilde{y} \end{array}$ | N N | $\begin{aligned} & \text { M } \\ & \stackrel{y}{8} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


|  |  | 9 <br> 0 <br>  <br>   |  | $\begin{aligned} & \text { in } \\ & \stackrel{N}{7} \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |

#  



2012




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|  | 2013 | 2012 |
| :---: | :---: | :---: |
| นุญูารราเชริกกิ | ตร่ เ่่ญ (กัณาตั่ก๋ค่ตาญ่ 4) | นุญูารราเชริกกิ |

ติณกรีษรูี

| $4,931,446$ <br> $15,000,000$ | $19,701,127$ <br> $59,925,000$ | $25,130,722$ <br> $10,000,000$ |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $19,931,446$ | $79,626,127$ | $35,130,722$ |  |



(กั) ตาษกาณกัณาตั่:
รแ์เแตญ 1 เุ 2 เ¢1 3 เฉ

| $4,931,446$ |
| ---: |
| $15,000,000$ |
| $19,931,446$ |

(2) ตาษโูเกัรรติิินิน:

19,931,446 79,626,127
35,130,722




| 19,931,446 | 79,626,127 | 35,130,722 |
| :---: | :---: | :---: |
| 19,931,446 | 79,626,127 | 35,130,722 |

(ษ) ตายรูบิษยบัญูึ
โฺกั่นุ่ญู่รราเษริกั
โักั่แร่ยิร

| 19,916,600 | 79,566,817 | 35,126,726 |
| :---: | :---: | :---: |
| 14,846 | 59,310 | 3,996 |
| 19,931,446 | 79,626,127 | 35,130,722 |

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20132012
 (กัณภตั่ก๋คต่ง่ 4)

ถิทต่กนร $\quad 19,931,446 \quad 79,626,127 \quad 35,130,722$


2013
2012



| 2013 |  | 2012 |
| :---: | :---: | :---: |
| นุญูารราเษริกิ์ | ๓ร่เค่ำ (กัณกต่ต่กำญ่ 4) | นุญูารราเษริกั |
| 252,451,066 | 1,008,542,009 | 126,921,581 |
| 47,371,806 | 189,250,365 | 76,027,496 |
| 24,765,161 | 98,936,818 | 21,244,336 |
| 2,269,971 | 9,068,534 | 72,674,099 |
| 326,858,004 | 1,305,797,726 | 296,867,512 |

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（กั）ตาษกาณกัณงต่：

| รแบเตญญ 1 เู | 308，823，424 | 1，233，749，579 | 280，869，777 |
| :---: | :---: | :---: | :---: |
| 2 ¢¢才 3 เٌ | 10，925，985 | 43，649，310 | 10，997，387 |
| 4 ¢¢才 6 況 | 3，940，507 | 15，742，325 | 3，761，897 |
| 7 เ¢才 12 ไٌ | 3，168，088 | 12，656，512 | 1，238，451 |
|  | 326，858，004 | 1，305，797，726 | 296，867，512 |

（2）ตาษโบเก๊รรงติษินกร：

ไกตตตนร

| 254，995，039 | 1，018，705，181 | 242，974，138 |
| :---: | :---: | :---: |
| 71，862，965 | 287，092，545 | 53，893，374 |
| 326，858，004 | 1，305，797，726 | 296，867，512 |



| ถิงํา์รนร | 289，873，207 |
| :---: | :---: |
| ¢ริ่ากูธูร | 36，984，797 |
|  | 326，858，004 |

（พ）ตายรูบิษยบัญูึ
โญาก่่นุญูารราเษริกิก
โากั่แร่ษิร
［ตกั่เ่าญ

| $315,953,016$ | $1,262,232,299$ | $286,103,838$ <br> $7,144,748$ <br> $3,760,240$ |
| ---: | ---: | ---: |
|  | $28,543,268$ | $15,022,159$ |
|  |  | 181,912 <br> $326,858,004$ |
|  |  |  |

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2013
2012

| กัณกรีษรูู | 0.00\% - 0.50\% | 0.00\% - 0.50\% |
| :---: | :---: | :---: |
| คึณารีโกููู | 0.13\% - 0.50\% | 0.13\% - 0.50\% |
|  | 0.25\% - 4.75\% | 0.25\% -4.75\% |

13. รรฎฺโ゚ ณనุญ





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|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | (กัณกตั่กْตาญ่ 4) |  |  |
|  | 18,239,268 | 72,865,756 | 32,090,367 |
|  |  |  |  |
| ญีษีตี่ิิ ถาะากู่เต ญู | - | - | 30,000,000 |
|  | - | - | 17,810,153 |
|  | 18,239,268 | 72,865,756 | 79,900,520 |

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|  | 3,675,987 | 14,685,568 |  |
| :---: | :---: | :---: | :---: |
|  | 747,800 | 2,987,461 | 367,390 |
|  | 481,789 | 1,924,747 | 465,793 |
|  | 86,241 | 344,533 | 139,120 |
|  | 32,364 | 129,294 | 2,158 |
|  | 233,761 | 933,875 | 20,206 |
|  | 5,257,942 | 21,005,478 | 994,667 |

## 16. รัณฐูญตีรวรโรารั่

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | นุญูารราเชริก | ตร่เ่์ญ (กัณกต่ต่กำญ่ 4) | มุญูารราเษริกัก |
|  | 8,270,611 | 33,041,091 | 2,434,418 |
|  | 2,451,037 | 9,791,893 | 2,505,677 |
|  | 10,721,648 | 42,832,984 | 4,940,095 |

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20132012
 (กัณภตั่ถัตัต่ญ่ 4)

| โญาก่งเกี่งกู่ร์ติษินร | 1,094,809 | 4,373,762 | 765,880 |
| :---: | :---: | :---: | :---: |
|  | 1,979,193 | 7,906,876 | 1,018,314 |
|  | 3,074,002 | 12,280,638 | 1,784,194 |


20132012
 (กัณาตั่ล๋คาณ่ 4)

|  | 1,871,914 | 7,478,296 | 1,712,403 |
| :---: | :---: | :---: | :---: |
|  | 1,927,491 | 7,700,327 | 1,067,337 |
|  | 296,645 | 1,185,097 | 230,571 |
|  | 4,096,050 | 16,363,720 | 3,010,311 |




|  | 2,116,689 | 8,456,173 | 1,221,467 |
| :---: | :---: | :---: | :---: |
| ริภาน์์ | 515,539 | 2,059,578 | 389,061 |
|  | 43,651 | 174,386 | 226,447 |
|  | 2,675,879 | 10,690,137 | 1,836,975 |

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ธ่นแแยเบีกางนูณ

| กางนูกนุณ รินับช์า | 393,919 | 1,573,706 | 346,277 |
| :---: | :---: | :---: | :---: |
|  | 109,242 | 436,422 | 208,482 |
|  | 128,469 | 513,234 | 162,376 |
|  | 167,482 | 669,090 | 93,182 |
|  | 128,400 | 512,958 | 81,813 |
|  | 131,690 | 526,102 | 69,928 |
|  | 100,744 | 402,472 | 69,139 |
|  | 79,939 | 319,356 | 48,626 |
| ¢ักัเกี้น | 68,410 | 273,298 | 35,001 |
| กางนูกันุญ รินกางึษร์ | 94,291 | 376,693 | 27,881 |
|  | 49,493 | 197,725 | 98,342 |
|  | 292,261 | 1,167,583 | 122,308 |
|  | 1,744,340 | 6,968,639 | 1,363,355 |

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(n) nลgกมู่

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | นุญูารราเษริกิก | ตร่เ่่ญ ภต่ต่กำญ่ | นุญู่โราเษริกั |
|  | 167,135 | 667,704 | 88,705 |
| ตรูตรูรนบำดุญ | $(27,652)$ | $(110,470)$ | $(47,319)$ |
| MSูโู่รự | 139,483 | 557,234 | 41,386 |

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2013
2012
 ( กัณาตั่กْตำญ่ 4)

|  | 41,386 | 165,337 | 335,780 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| รฺาษการถ์าญ¢ููญ | 98,097 | 391,897 | $(294,394)$ |
|  | 139,483 | 557,234 | 41,386 |



|  | แกั่บุตูญากั | กามโูกั่ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ช่ไู | โดู่รธูู ¢ิ่ | ร๐ญก่่ |  |  |
|  | นุญูารราเษริก | นุญูรราเษริกัู | นุญูารราเชริกั่ |  |  |
|  |  |  |  |  | (Note 4) |
|  | 73,478 | 15,227 | $(47,319)$ | 41,386 | 165,337 |
|  | 76,082 | 2,348 | 19,667 | 98,097 | 391,897 |
|  | 149,560 | 17,575 | $(27,652)$ | 139,483 | 557,234 |


20132012
 ( กัณงตั่ก๋่ตาญ่ 4)

|  | 72,943 | 291,407 | 3,199 |
| :---: | :---: | :---: | :---: |
|  | 1,234,273 | 4,930,921 | 144,084 |
| แตกั่ตรูรบน์ | $(206,040)$ | $(823,130)$ | $(74,340)$ |
|  | 1,101,176 | 4,399,198 | 72,943 |
|  | 92 |  |  |

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|  | 2013 |  | $2012$ <br> ญูารราเษริกิ |
| :---: | :---: | :---: | :---: |
|  | นุญูารราเษริ | ตร่เ่ํํ <br>  |  |
|  | 1,234,273 | 4,930,921 | 144,084 |
| บัณาแตรูตรูร | $(98,097)$ | $(391,897)$ | 294,394 |
|  | 1,136,176 | 4,539,023 | 438,478 |




2013
2012
 ( กัณาต่ต่กำญ่ 4)

|  | 5,465,176 | 21,833,378 | 1,766,436 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  | 1,093,035 | 4,366,675 | 353,287 |
|  | 126,710 | 506,206 | 65,920 |
|  ณางเณูบรราณิร | $(83,569)$ | $(333,858)$ | 19,271 |
|  | 1,136,176 | 4,539,023 | 438,478 |







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2013
2012
 (กัญกตั่ก๋ค่าญ่ 4)

|  <br>  | 14,887,055 | 59,473,785 | 5,247,624 |
| :---: | :---: | :---: | :---: |
|  | 40,093,039 | 160,171,691 | 38,577,487 |
|  | 26,742,382 | 106,835,816 | 57,922,498 |
|  |  |  |  |
| คัณกรียงรู่ | 67,288,267 | 268,816,626 | 13,242,122 |
|  | - | - | 85,000,000 |
|  | 149,010,743 | 595,297,918 | 199,989,731 |


20132012
 (กัณาตั่ก๋ต่ต่ 4)

|  | 5,465,176 | 21,833,378 | 1,766,436 |
| :---: | :---: | :---: | :---: |
| ธิแ์รูกาตเญี: |  |  |  |
| โญก่ | 448,540 | 1,791,917 | 288,988 |
|  <br>  | 1,409,761 | 5,631,995 | 910,458 |
|  | 7,323,477 | 29,257,290 | 2,965,882 |

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##  <br> 2013 <br> 2012

บโโษบโยู่Tระ

ตัณกรัาร ริทนุโฺบราร


 เม่ตรைตารมา
โตกับเที่งบก่ตตราตาร




บิติงริกิกร




| $(138,046,890)$ | $(551,497,326)$ | $(91,045,813)$ |
| ---: | :---: | ---: |
| $7,559,524$ | $30,200,299$ | $(30,874,029)$ |
| $(793,746)$ | $(3,171,015)$ | $(736,700)$ |


| $115,696,517$ | $462,207,586$ | $(94,688,724)$ |
| ---: | ---: | ---: |
| $(15,199,276)$ | $(60,721,108)$ | $13,848,379$ |
| $29,990,492$ | $119,812,016$ | $165,936,939$ |
| 360,181 | $1,438,923$ | 330,296 |
| $4,263,275$ | $17,031,784$ | $(4,550,902)$ |
|  |  |  |

11,233,554
44,558,449
$(38,814,672)$
$(206,040)$
$(823,130)$
$(74,340)$
$10,947,514$
43,735,319
$(38,889,012)$

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(กั) โษติชโิติการ




| 2013 |  | 2012 |
| :---: | :---: | :---: |
|  | msin่ (กัณาตั่ก๋่าก่ 4) | นุญูรสาเย่ริกิ |
| 77,704,983 | 310,431,407 | 68,500,000 |
| 1,996,923 | 7,977,707 | 3,533,547 |
| 7,294,344 | 29,140,904 | 3,999,903 |
| 2,909,733 | 11,624,383 | 3,781,404 |
| 89,905,983 | 359,174,401 | 79,814,854 |

(2) ณ์งูกกิติกรูร
 นูบะาน้เกาษ:

|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | (กัณดตั่กำตาญ่ 4) |  |  |
| รแ゙:เตญ 1 gig | 462,660 | 1,848,327 | 334,535 |
| ตี 1 นัถ่ 5 邱 | 553,636 | 2,211,776 | 889,477 |
|  | 1,016,296 | 4,060,103 | 1,224,012 |

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(ก) แึ่ากาตเบีตรู








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|  | 2013 | 2012 |
| :---: | :---: | :---: |
| นุำารราเช | กิ ms่ำณ (กั่ณงต่กั่ําต่ | นุณูารราเยริกิก |
| 1,799,554 | 7,189,217 | 566,843 |
| 143,848 | 574,675 | 351,085 |
|  |  | 28, |

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ธ่ถนแยตรโฺกั่


243,665


456,936

88,538


1,639,908
6,551,432
821,613



|  | 11,709,526 | 46,779,556 | 36,903,921 |
| :---: | :---: | :---: | :---: |
|  | 10,000,000 | 39,950,000 | 20,000,000 |
|  | 32,370,656 | 129,320,771 | 10,901,676 |
|  | 5,488,006 | 21,924,584 | 5,158,248 |
|  |  |  |  |
|  | 186,946 | 746,849 | 445,059 |
|  | 12,610 | 50,377 | 45,643 |
| ตณาตารษิร เณ่เน่ได้เบา | 23,353 | 93,295 | 16,164 |

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18,239,268
กิยี่ีีเราตาริิร เม่ยีการ




122,520
$\qquad$

ตฺฺตายิิร เญીกิรบิร
$\qquad$

ตราตายษิร ญ์ษีตีตีเีีต


ตราตายยิร เม่ยีต่าร่า
65,554
156,561
-
$\qquad$
222,115
$\qquad$




| 92,369 |  |  |
| ---: | ---: | ---: |
| 184,386 |  | 369,014 <br> 736,622 <br>  <br>  <br>  |

203,152
132,583

335,735

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- نmsิกี้யบบกิษกิการ
- แัธิกั๋แทัณาราร







## (2) บัనิรั่แแบติงกิิการ
















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 ช่ำุตา




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(ติ) บ็ริกั้แรถณราร (กั)


















|  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
|  | นุญูาร์าเษริกั๊ | Ms่'ำณ กัณาตั่ก๋ตาส่ 4) | แููรราเษริกิ |
|  |  |  |  |
|  | 1,464,596 | 5,851,061 | - |
|  | 233,723,110 | 933,723,825 | 97,140,816 |
|  | 235,187,706 | 939,574,886 | 97,140,816 |
|  |  |  |  |
|  | $(2,381,169)$ | (9,512,770) | $(971,408)$ |
|  | 232,806,537 | 930,062,116 | 96,169,408 |
|  | 02 |  |  |

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(ต) แึริกั่แรถัณราร (ตั)


## 






## [ 9 Gリvini








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(ษ) แัธิกั่แรันูกรา






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0．10\％－0．26\％
1．50\％－9．00\％



$\begin{array}{r}19,931,446 \\ 326,858,004 \\ 10,000,000 \\ 18,239,268 \\ 5,257,942 \\ \hline\end{array}$
380，286，660

 $5,257,942$
$5,257,942$



106，195，639

| $\begin{aligned} & 0 \\ & 00 \\ & 0 \\ & \hline ⿴ 囗 ⿱ 一 一 ⿻ 上 丨 \end{aligned}$ |
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66，945，712
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$\stackrel{\circ}{\circ}$

นุญูารราเยริกิก นุญารราเหริกิก
40，549，457
40，286，333

$7,108,595$
10，000，000

| ๕ |
| :---: |
|  |  |

26，742，382
$9,577,336$
9，577，336
$\underline{\underline{36,319,718}}$
15，000，000
 10，000，000
 นุณูารราเษริกิ
-
-
$-12,182,686$
$\begin{array}{r}\text { 12，182，686 } \\ - \\ - \\ - \\ \hline 12,182,686 \\ \hline\end{array}$
4，931，446
$308,823,424$
8，239，268
$\underline{(321,994,138}$
$\underline{\underline{(309,811,452)}}$


## รกไกักัย

ตัต่โロากีกี้นี้น

กษตตุกูเก็ตรณาตาร
ตัณาราร ริทับฺฺยูราร

－ถัณารารษิรน่เณ็ารการ




ธัณุญ


ษรบ์แึญ

ญัถุกธเนี่นต่




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1.50\%-9.00\%

Kisin
ถิฺุ
纪
$5,247,624$
$176,351,103$
$182,196,502$

$97,140,816$
$\begin{array}{r}(971,408) \\ 1,167,325 \\ \hline 461,131,962 \\ \hline\end{array}$
$35,130,722$

$296,867,512$ | 8 |
| :--- |
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| 8 |
| 0 |
| 1 |

79,900,520 994,667

$\underset{\sim}{\sim}$
$\underset{\sim}{0}$
$\underset{m}{0}$
$\infty$ ตำรกางโบกั่ นุญูเรราเษริกั
5,247,624 $13,242,122$
$38,577,488$

$25,130,722$
$166,446,606$



48,108,981
n
n
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-

| $23,655,824$ |
| ---: |
| - |
| - |
| - |
| $23,655,824$ |

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$30,000,000$
$85,696,516$
52,471,008
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| 20,534,802 |
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35,000,000 50,000,000 $2,888,133$
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115,363,746
79,900,520
$\underline{\text { 195,264,266 }}$
$\underline{\underline{150,630,976)}}$ $\underline{\underline{(150,630,976)}}$


13,888,254
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195,264,266


## 31 กั2 ๙ูgg ํํ 2012

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บยตุเญฺเร่ตราตาร
ตัณาราร ริเบบโยบราร

- ถัณารารถั่เณี่รการ
ถัณาษารษิรม่เณีารการ



บัณาญ


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89 Z $^{\prime} 6 \varepsilon$ Z'8




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$3,761,397$
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$12,516,945$
159,326

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$35,150,243$
$298,266,892$
$10,849,674$
$80,585,225$
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(i) نรงโูกิเนี่ษรุร






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Bank of China Limited Phnom Penh Branch

[^1]
[^0]:    management business. BOC Aviation is in charge of the Bank's aircraft leasing busines
    Bank of China has upheld the spirit of "pursuing excellence" throughout its hundred-year history. With adoration of the nation in its soul, integrity as its backbone, reform and innovation as its path forward and people first as its guiding principle, the Bank has built up an excellent brand image that is widely recognized within the industry and by its customers. With historic opportunities now arising, the Bank will striding forward through transformation and growing stronger through reforms, and strive to become a premier multinational bank

[^1]:    Canadia Tower，1st \＆2nd floor
    No．315，St．Ang Doung（Corner of Monivong Blvd．，）
    Tel：（855） 23988886 Fax：（855） 23988880 ／ 23988885
    Website：www．boc．cn／km SWIFT：BKCHKHPP

